25TH ANNUAL REIT SYMPOSIUM
REIT LEADERSHIP FOR A POST-PANDEMIC WORLD
APRIL 6, 7, AND 8, 2021
DIGITAL CONFERENCE • ONLINE FOR 2021

FEATURED KEYNOTES AND FIRESIDES

DEBRA A. CAFARO
Chairman & CEO
Ventas; Chair, The Real Estate Roundtable

HAMID R. MOGHADAM
Chairman & CEO
Prologis

SAM ZELL
Chairman
Equity Group Investments

BARRY S. STERNLICHT
Chairman & CEO
Starwood Capital Group

CONFERENCE CHAIRS

ADAM O. EMMERICH
Partner
Wachtell, Lipton, Rosen & Katz

ROBIN PANOVKA
Partner
Wachtell, Lipton, Rosen & Katz

CONFERENCE HOSTS

SAM CHANDAN, PHD, FRICS
Larry & Klara Silverstein Chair in Real Estate Development and Investment, NYU SPS
Schack Institute of Real Estate

SCOTT ROBINSON
Clinical Assistant Professor
Program Coordinator, Finance & Investment
Director, REIT Center
NYU SPS Schack Institute of Real Estate

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RICS
Dear Friends of the Schack Institute of Real Estate,

On behalf of the students, faculty, and administration of the Schack Institute of Real Estate and NYU School of Professional Studies (NYU SPS), it is our pleasure to welcome you to the 25th Annual REIT Symposium: REIT Leadership in a Post-Pandemic World. This year’s discussion takes place amidst investor enthusiasm for reopening of the economy and historic changes for the broader real estate industry. The lessons learned from the Covid-containment efforts and how REIT executives are positioning for a rapid evolution of space utilization are the common threads connecting the agenda.

Among the highlights of our silver anniversary, the agenda includes one-on-one conversations with Sam Zell, chairman of Equity Group Investments, Debra A. Cafaro, chairman and chief executive officer of Ventas, Hamid Moghadam, chairman and chief executive officer of Prologis, and Barry S. Sternlicht, chairman of Starwood Capital Group. We are pleased to announce our inaugural Research Day on April 8, which will explore the expansion of REIT regimes in emerging economies, as well as the evolution of REIT boards and mortgage REITs.

Proceeds from the Symposium support critically important scholarships, need-based financial aid, and other special initiatives benefitting undergraduate and graduate students at the Schack Institute. We are grateful to our sponsors for their support of our unwavering commitment to the advancement of real estate education and the next generation of industry leaders.

Once again, thank you for joining us for this milestone conference. We look forward to engaging with you over the coming days and to seeing you in person in 2022.

Very Best,

CONFERENCE HOSTS

SAM CHANDAN, PHD, FRICS
Larry & Klara Silverstein Chair in Real Estate Development and Investment, NYU SPS
Schack Institute of Real Estate

SCOTT ROBINSON
Clinical Assistant Professor
Program Coordinator, Finance & Investment
Director, REIT Center
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Partner
Wachtell, Lipton, Rosen & Katz

ROBIN PANOVKA
Partner
Wachtell, Lipton, Rosen & Katz
TUESDAY, APRIL 6, 2021

9:45 AM

WELCOME & OPENING REMARKS

SAM CHANDAN, PhD, FRICS, Larry & Klara Silverstein Chair in Real Estate Development and Investment, NYU SPS Schack Institute of Real Estate

ADAM O. EMMERICH, Partner, Wachtell, Lipton, Rosen & Katz

10:00 – 10:55 AM

THE BULL CASE FOR REITS POST-COVID, AND HOW TO PLAY IT – Are REITs Poised for a Strong Recovery and a New Growth Cycle? Evaluating Investment and Deal Opportunities in the Post-Covid Environment

GUY A. METCALFE, Managing Director & Global Chairman of Real Estate, Morgan Stanley [Moderator]

MIKE KIRBY, Co-founder, Director of Research, Green Street

CIA BUCKLEY MARAKOVITS, President & CIO, Dune Real Estate Partners

E. NELSON MILLS, President & CEO, Columbia Property Trust

JASON E. FOX, CEO, W.P. Carey

GLENN RUFRANO, CEO, VEREIT

MIKE KIRBY, Co-founder, Director of Research, Green Street

A. WILLIAM STEIN, CEO, Digital Realty Trust

11:10 AM – 12:05 PM

LONG TERM IMPACT OF COVID – If the Future Arrived Early, Now What? Which Changes Will Stick, Which Will Recede, and Which Were Turbo-Charged?*

MIKE GRAZIANO, Global Co-Head of Real Estate Investment Banking, Goldman Sachs & Co. [Moderator]

OWEN D. THOMAS, CEO, Boston Properties

EDWARD K. ALDAG, Jr., Chairman, President & CEO, Medical Properties Trust

MARY HOGAN PREUSSE, Director of Digital Realty Trust, Host Hotels & Resorts, Kimco and VEREIT

RONALD L. HAVNER, Jr., Chairman of the Board, Public Storage, PS Business Parks, & Shurgard Europe

12:30 – 1:10 PM

KEYNOTE LUNCH WITH HAMID R. MOGHADAM*

ADAM O. EMMERICH, Partner, Wachtell, Lipton, Rosen & Katz [Moderator]

HAMID R. MOGHADAM, Chairman & CEO, Prologis, in conversation with Adam O. Emmerich

*ALL-ACCESS PASS REQUIRED
1:30 – 2:20 PM

KRISTIN GANNON, Managing Director, Eastdil Secured [Moderator]

VICTOR J. COLEMAN, Chairman & CEO, Hudson Pacific Properties

WILLIAM L. MEANEY, President & CEO, Iron Mountain

ZAK SCHWARZMAN, General Partner, MetaProp

2:30 – 3:20 PM
REIMAGINING THE FUTURE OF REAL ESTATE AND REITS IN THE DIGITAL ERA – A Deep Dive on Investment and Development Trends for the Next Decade*

ROBIN PANOVKA, Partner, Wachtell, Lipton, Rosen & Katz [Moderator]

KEN CAPLAN, Global Co-Head of Real Estate, Blackstone

MARK S. ORDAN, CEO, Mednax

LISA PALMER, President & CEO, Regency Centers

MARK J. PARRELL, President & CEO, Equity Residential

JOHN B. KILROY, Jr., Chairman & CEO, Kilroy Realty Corporation

3:30 – 4:20 PM
PRIVATE EQUITY, HEDGE FUNDS AND REITS – A Mutually Beneficial Ecosystem? Competing Models? Post-Covid Implications

LAUREN HOCHFELDER SILVERMAN, Chief Investment Officer & Head of the Americas, Morgan Stanley Real Estate Investing, and Managing Director of Morgan Stanley [Moderator]

JAMES B. CONNOR, Chairman & CEO, Duke Realty Corporation

CONOR C. FLYNN, CEO, Kimco Realty Corporation

DAVID ROTH, Partner, Head of U.S. Real Estate Private Equity, Ares Management

4:30 – 5:00 PM
FIRESIDE CHAT WITH DEBRA CAFARO – The State of the Real Estate Markets, the Economy, and Healthcare Real Estate

ROBIN PANOVKA, Partner, Wachtell, Lipton, Rosen & Katz [Moderator]

DEBRA A. CAFARO, Chairman and CEO, Ventas; Chair, The Real Estate Roundtable

*ALL-ACCESS PASS REQUIRED
WEDNESDAY, APRIL 7, 2021

10:00 – 10:55 AM
GOING ON OFFENSE – Implementing Strategy and Purpose Through M&A and Other Big Chess Moves; What to Expect by Way of Public-to-Public, Public-to-Private, and Private-to-Public Deals in the Coming Year*

JEFFREY D. HOROWITZ, Global Head of Real Estate, Gaming & Lodging Investment Banking, Managing Director, Bank of America Merrill Lynch [Moderator]

H. ERIC BOLTON, Jr., Chairman & CEO, Mid-America Apartment Communities

JACKSON HSIEH, President & CEO, Spirit Realty Capital

SUSAN GIVENS, President & CEO, New Senior Investment Group

MATTHEW J. LUSTIG, Chairman of Investment Banking, North America; Head of Real Estate & Lodging, Lazard

JEFFREY S. OLSON, Chairman & CEO, Urban Edge Properties

11:10 AM – 12:05 PM
ESG AND OTHER MAJOR TRENDS – How to Adapt and Flourish in the New Environment; Understanding What Institutional Investors Want; Being Your Own Disruptor; Getting Ahead of the Activists

SCOTT I. SCHAEVITZ, Managing Director, Americas Co-Head, Real Estate Investment Banking, Barclays Capital [Moderator]

MICHAEL J. FRANCO, President & CEO, Vornado Realty Trust

A. EDWARD PITONIKA, CEO, VICI Properties

SHERRY L. REXROAD, Managing Director, BlackRock

BENJAMIN W. SCHALL, President, AvalonBay Communities

JAMES M. TAYLOR, Jr., CEO & President, Brixmor

12:30 – 1:10 PM
KEYNOTE LUNCH WITH SAM ZELL

SAM CHANDAN, PhD, FRICS, Larry & Klara Silverstein Chair in Real Estate Development and Investment, NYU SPS Schack Institute of Real Estate [Moderator]

SAM ZELL, Chairman, Equity Group Investments

1:30 – 2:20 PM
LEADING THROUGH A STORM – Lessons in Leadership So Far, and Thoughts on Formulating and Pursuing Strategic Initiatives in the Face of Continuing Uncertainty*

SCOTT ROBINSON, Clinical Assistant Professor Program Coordinator, Finance & Investment Director, REIT Center NYU SPS Schack Institute of Real Estate [Moderator]

JOSEPH F. CORADINO, Chairman & CEO, Pennsylvania Real Estate Investment Trust

JEFFREY H. FISHER, Chairman of the Board, Chief Executive Officer and President, Chatham Lodging Trust

MARGUERITE NADER, President & CEO, Equity LifeStyle Properties

MARTIN E. “HAP” STEIN, Jr., Executive Chairman, Regency Centers

PAUL E. SZUREK, President & CEO, CoreSite Realty Corporation

*ALL-ACCESS PASS REQUIRED
2:30 – 3:20 PM
A CONVERSATION WITH BARRY S. STERNLICHT*

MICHAEL J. BILERMAN, Managing Director, Head of Real Estate and Lodging Team, Citi [Moderator]
BARRY S. STERNLICHT, Chairman & CEO, Starwood Capital Group

3:30 – 4:20 PM
REBUILDING THE COMPANY AND ITS BALANCE SHEET POST-COVID – Trends and Developments in REIT Capital Markets, ESG and Sustainability

JONATHAN L. MECHANIC, Chairman of the Real Estate Department, Fried, Frank, Harris, Shriver & Jacobson [Moderator]
SANDEEP MATHRANI, CEO, WeWork

GEMMA BURGESS, President, Ferguson Partners
ANNE SEGREST MCCULLOCH, President & CEO, Housing Partnership Equity Trust

MICHAEL P. LANDY, President & CEO, Monmouth Real Estate Investment Corporation

THURSDAY, APRIL 8, 2021
Research Day
We are pleased to announce our inaugural REIT Research Day on April 8. The program explores the expansion of the REIT sector in emerging economies, as well as the evolution of REIT boards and mortgage REITs in the United States. For information about scheduled sessions, please refer to the email announcement.

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<th>Board Chairman Emeritus</th>
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<th>Board Vice Chairman</th>
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<td>Larry A. Silverstein ’52</td>
<td>James D. Kuhn</td>
<td>David Z. Hirsh ’90</td>
<td>Sam Chandan, PhD</td>
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<td>Emeritus, Schack Institute Advisory Board</td>
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| Andrew Chung | Bruce Mosler | Andrew Scandalios ’04 |
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| William Gilbane ’13 | Renato Ochman | Kenneth Schack |
| Gilbane | Ochman Real Amadeo | Schack Realty Company |
| Laurie Golub | James A. Oswald | Lauren Hochfelder Silverman |
| Square Mile Capital | Deloitte | Morgan Stanley |
| David R. Greenbaum | Robin Panovka | Kevin Smith |
| Vornado Realty Trust | Wachtell, Lipton, Rosen & Katz | Cushman & Wakefield |
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| Cushman & Wakefield | | YoungWoo & Associates |
| Margarette Lee | Scott Rechler ’90 | Simon Ziff ’90 |
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| Jeffrey Levine | Craig Robinson | |
| Douglaston Development | Formerly WeWork | |
| Susan Macgregor-Scott | Dana Roffman | |
| Citi Realty Services | Savills PLC | |
Monmouth Real Estate Investment Corporation

Resilience

These are the clouds about the fallen sun,
The majesty that shuts his burning eye:
The weak lay hand on what the strong has done,
Till that be tumbled that was lifted high
And discord follow upon unison,
And all things at one common level lie.
And therefore, friend, if your great race were run
And these things came, So much the more thereby
Have you made greatness your companion,
Although it be for children that you sigh:
These are the clouds about the fallen sun,
The majesty that shuts his burning eye.

– William Butler Yeats
New Senior Investment Group (NYSE: SNR), a publicly-traded real estate investment trust with a diversified portfolio of senior housing properties located across the United States, is proud to be a sponsor for NYU’s 25th Annual REIT Symposium.

For more information, please visit: https://www.newseniorinv.com
Fried Frank is proud to sponsor the NYU Schack Institute of Real Estate and its 25th Annual REIT Symposium.

Fried Frank is actively involved in all aspects of the REIT space, including capital markets transactions, mergers and acquisitions, tax, corporate governance matters, real estate, and others.

Learn more at friedfrank.com.
Blackstone Real Estate is proud to be a sponsor of the 25th Annual REIT Symposium
CRE Finance Council's Lending Forward Conference is a virtual event focused on High-Yield, Distressed Assets & Servicing opportunities in the commercial real estate debt market. This program will bring recognized industry leaders together to address relevant topics facing the industry.

LENDING FORWARD
CREFC'S HIGH YIELD, DISTRESSED ASSETS & SERVICING CONFERENCE
APRIL 15, 2021
FOR MORE INFORMATION AND TO REGISTER VISIT WWW.CREFC.ORG

SESSIONS INCLUDE:
- POINT-COUNTERPOINT: TWO LEADING ECONOMISTS' VIEWS ON CRE
- HURRY UP AND WAIT: PERSPECTIVES ON FORECLOSURE AND EVICTION MORATORIUMS
- DESTINATION MIAMI: FIRESIDE CHAT WITH MAYOR FRANCIS SUAREZ, OF COUNSEL, GREENSPOON MARDER
- RETAIL: IT WAS THE BEST OF TIMES, IT WAS THE WORST OF TIMES
- GETTING A LOAN IN SHAPE: PLAYERS HIT THE WORKOUT CIRCUIT
- FORWARD-LOOKING: LENDING AND INVESTMENT PERSPECTIVES

CRE Finance Council 2021 Annual Conference: Building a Better Future will be a virtual event bringing together leaders and subject matter experts from the CRE Finance industry and will provide two content-rich days of panel discussions covering the latest hot topics. The program will include the Industry Leaders Roundtable, a meeting of the seven Forums, a keynote speaker, an update from the CREFC Government Relations team, a state of the market conversation, and much more.

For more information and to register visit www.crefc.org
Start your Complimentary Three Month Trial Membership Today!

CREFC is the “Voice of the Commercial and Multifamily Real Estate Finance Industry” dedicated to promoting liquidity, transparency, and efficiency in the commercial real estate finance markets.

CREFC plays a vital role in setting market standards and best practices and providing numerous educational opportunities to its members. It importantly acts as a legislative and regulatory advocate for the industry, which while always important is certainly more so in the current pandemic environment and a new Administration in Washington, D.C.

CREFC’s member companies are integral components of the US economy through the financing of office, industrial, retail, hotel and multifamily real estate.

Benefits of Membership Include:
- Industry Leading Conferences
- Pertinent Publications & Reports
- Advocacy Supportive to the Industry
- Vibrant Women’s Network
- Young Professionals Network
- Events
- Education & Mentorship
- Access to the CREFC Center for Real Estate at the NYU Shack Institute of Real Estate

Membership in CREFC demonstrates not only a company’s initiative and engagement, but also its commitment to the industry.

Join us in making an impact on the commercial real estate finance industry and enhancing your company’s ability to grow and prosper.

For more info please visit www.crefc.org or email membership@crefc.org

CREFC membership generally is limited to companies/firms. For a limited period, however, CREFC is offering a free trial membership to all employees of non-member companies interested in becoming members. The three month trial promotion will terminate in three months and no later than Friday, August 27, 2021 whichever comes first, regardless of initial sign up date. At the conclusion of the trial period, the individual trial membership will expire and the company will have the option to continue CREFC membership (at a pro-rated dues rate for the balance of 2021). Individuals are not eligible for CREFC membership outside of this promotional period.

Firms and their employees that have been members within the last three years are not eligible for this promotion.
We are proud to support

25TH ANNUAL REIT SYMPOSIUM
REIT Leadership for a Post-Pandemic World

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FEATURED KEYNOTES
AND FIRESIDES
FIRESIDE CHAT

DEBRA A. CAFARO

Debra A. Cafaro is the chairman of the board and chief executive officer of Ventas, an S&P 500 company and real estate investment trust that owns approximately 1,200 healthcare, research and innovation, and senior living properties in North America and the United Kingdom and serves as the premier capital provider to leading care providers and research institutions. A recognized industry leader, Cafaro set and oversaw execution of a long-term strategy that drove Ventas’s market capitalization to $28 billion in 2019, from $200 million when her leadership began in 1999. Cafaro is the chair of The Real Estate Roundtable and The Economic Club of Chicago. She is a member of the American Academy of Arts & Sciences and The Business Council, and she serves on the boards of The PNC Financial Services Group, the University of Chicago, and the Chicago Symphony Orchestra. She is an owner and a member of the management committee of the NHL Pittsburgh Penguins, 2016 and 2017 Stanley Cup Champions.

KEYNOTE SPEAKERS

HAMID R. MOGHADAM

Hamid R. Moghadam is chairman and CEO of Prologis. In 1983, Moghadam co-founded the company’s predecessor, AMB Property Corporation, and led it through its initial public offering in 1997, as well as its merger with ProLogis in 2011.

Moghadam has served as a trustee of Stanford University and continues to be involved with a number of the university’s advisory councils. He is on the board of Stanford Management Company, of which he was formerly chair. Previously, he served as a trustee and a member of the board’s executive committee for the Urban Land Institute; as chairman of Nareit and REITPAC; and as a member of several other philanthropic, community, and corporate boards.

Moghadam earned an MBA from Stanford Graduate School of Business and a bachelor and master of science in engineering from Massachusetts Institute of Technology.

SAM ZELL

Sam Zell is a global, industry-agnostic entrepreneur and investor. He has a long track record of turning around troubled companies and assets, leading industry consolidations, and bringing companies to the public markets. His current investments are in logistics, healthcare, manufacturing, energy and real estate.

Zell is the chairman of Equity Group Investments, the private investment firm he founded more than 50 years ago. He also chairs five companies listed on the New York Stock Exchange: Equity Residential, an apartment REIT; Equity LifeStyle Properties, a manufactured home community and resort REIT; Equity Commonwealth, an office REIT; Covanta Holding Corporation, an international owner/operator of energy-from waste and power generation facilities; and Equity Distribution Acquisition Corp, a special purpose acquisition company (SPAC) targeting opportunities to apply technological advancement within the industrial industry.

Zell also founded and chaired Equity Office Properties Trust, the largest office REIT until its 2007 sale for $39 billion in the largest leveraged buyout at the time. In addition, he introduced the first Brazilian and Mexican real estate companies, respectively, to the New York Stock Exchange through Equity International, a second private investment firm he founded to focus on real estate-related businesses in emerging markets.

Zell is an active philanthropist with a focus on entrepreneurial education. Through the Zell Family Foundation, he has led the sponsorship of several leading entrepreneurship programs, including: the Zell/Lurie Institute for Entrepreneurial Studies at University of Michigan’s Ross School of Business; the Zell Fellows Program at Northwestern University’s Kellogg School of Management; and the Zell Entrepreneurship Center at the Interdisciplinary Center Herzliya (IDC). The
Zell Global Entrepreneur Network (ZGEN) unites the students and alumni of these programs and actively provides them with connections, opportunities, mentorship and support. Zell also sponsors the Samuel Zell/Robert Lurie Real Estate Center at University of Pennsylvania’s Wharton Real Estate Center. He holds a JD degree and a BA from the University of Michigan.

Zell was recognized in 2017 by Forbes as one of the 100 Greatest Living Business Minds. That same year, he debuted his book, *Am I Being Too Subtle?* (Penguin RandomHouse), in which he shared fundamentals and philosophies that made him a self-made billionaire.

BARRY S. STERNLICHT

Barry S. Sternlicht is chairman & CEO of Starwood Capital Group, the private alternative investment firm he formed in 1991 focused on global real estate, hotel management, oil and gas, and energy infrastructure. Sternlicht also serves as chairman of the Board of Starwood Property Trust (NYSE: STWD), a leading diversified finance company; as well as a senior advisor of Invitation Homes (NYSE: INVH) the largest publicly traded investor, owner and operator of single-family homes in the U.S.

For the past 29 years, Sternlicht has structured investments with an asset value of over $110 billion. Starwood Capital’s funds have invested in approximately 190,000 multifamily/condo units, 3,000 hotels, 89 million square feet of office properties, 58 million square feet of retail and 54,000 lots of land in residential subdivisions. The firm currently manages in excess of $70 billion of assets on behalf of its high net worth and institutional partners. Starwood Capital, its affiliates and externally managed public companies employ more than 4,100 professionals, while approximately 9,000 additional employees are involved with a dozen portfolio operating companies. The firm maintains offices in Arlington, Atlanta, Chicago, Dallas, Greenwich, Los Angeles, Miami, New York, San Francisco, and Washington, D.C., and affiliated offices in Amsterdam, Hong Kong, London, Luxembourg, Sydney, and Tokyo.

From 1995 through early 2005, Sternlicht was chairman and CEO of Starwood Hotels & Resorts Worldwide, a company he founded in 1995. During his tenure, he built Starwood Hotels into one of the leading hotel and leisure companies in the world, employing more than 120,000 people with 895 properties in 100 countries. He created W Hotels, perhaps the world’s most successful “boutique” brand, and built the St. Regis Hotels brand from a single hotel to a global brand.

In 2008, Sternlicht founded SH Hotels & Resorts, his new hotel management company. SH Hotels & Resorts is the parent company of 1 Hotels, Baccarat Hotels & Resorts, and Treehouse Hotels brands.

In 2020, Sternlicht was the recipient of CPE’s Executive of the Year Award. 2016, He was the recipient of PERE’s inaugural Lifetime Achievement Award. In 2015, and was named the Global Industry Figure of the Year by PERE, received the Cornell Icon of the Industry Award and the Lifetime Achievement Award from the International Hotel Investment Forum. In 2013, Sternlicht was named the Most Important Person in Commercial Real Estate Finance by *The Mortgage Observer*. In 2010, he was named Executive of the Year and Investor of the Year by Commercial Property Executive.

Sternlicht also was named America’s Best Lodging CEO by *Institutional Investor* magazine. He is a member of the Interior Design Magazine Hall of Fame. He has received the Preston Robert Tisch Distinguished Industry Leadership Award from New York University, the CEO Diversity Award from Diversity Best Practices/Business Women’s Network, the Lifetime Achievement Award from the Association of Travel Marketing Executives, the Hospitality Heritage Award from the American Hotel and Lodging Association, and the Marketer of the Year Award from Brandweek. Sternlicht’s humanitarian efforts have garnered prestigious national honors such as JDRF’s Man of the Year, JDRF’s Living and Giving Award and JDRF’s Chairman’s Award.

Sternlicht serves on the Board of Directors of The Estée Lauder Companies and the Real Estate Roundtable. Additionally, he formally served as chairman of the Board and is currently a Board member of The Robin Hood Foundation, and also serves on the Boards of the Dreamland Film & Performing Arts Center, and the Executive Advisory Board of Americans for the Arts. He is a member of the U.S. Olympic and Paralympic Foundation Trustee Council, the World Presidents Organization and the Urban Land Institute.

Sternlicht earned a BA, magna cum laude, with honors from Brown University. He later earned an MBA with distinction from Harvard Business School.
SPEAKER BIOGRAPHIES

EDWARD K. ALDAG, Jr.
Edward K. Aldag, Jr., chairman, president, and chief executive officer of Medical Properties Trust (MPT), launched the company in 2003 as the nation’s only real estate investment trust (REIT) focusing exclusively on hospitals. Today, Medical Properties Trust is the established leader in the hospital REIT sector, with approximately 430 facilities across the United States, Western Europe, South America, and Australia. Under Aldag’s leadership, MPT’s assets have grown to over $20 billion and the company has become the second largest US-based owner of hospital beds, with more than 43,000 in its portfolio.

MICHAEL J. BILERMAN
Michael J. Bilerman is a managing director at Citi, and leads the firm’s Global real estate investment research franchise. He also directly heads the 11-person US real estate and lodging team which has coverage of over 90 real estate and lodging equity securities. Bilerman and the Citi Research REIT team have consistently been ranked as the top team in external client polls including Institutional Investor and Greenwich Associates.

With over two decades of industry experience, Bilerman has spent his entire career in real estate, having joined Citi in August 2004 following six years at Goldman Sachs. He started his career in real estate investment banking in 1998 working in both New York and London and then became a senior research analyst covering the REIT sector in 2002. In June 2007, Bilerman was included in Institutional Investor’s second annual “20 Rising Stars of Real Estate” feature, acknowledging up-and-coming real estate professionals who will likely set the trends in the rapidly changing real estate industry. He was then named to Institutional Investor’s All-America Research Team in 2008, a position he has held for the last 13 years straight, including being the #1 rated analyst team for the last five consecutive years.

In November 2020, Bilerman was presented with Nareit’s Industry Achievement Award, given annually to one industry professional whose acumen and integrity have helped heighten awareness of REITs and publicly traded real estate. Recipients of the award are selected based on displaying excellence in their industry contributions, having a distinguished reputation within the business community, having length and depth of service in the publicly traded real estate industry, and having written and spoken on key industry issues and have contributed to an increased understanding of REITs and publicly traded real estate.

Bilerman is an active member of numerous real estate industry professional affiliations including the Real Estate Roundtable, Pension Real Estate Association, the NYU School of Professional Studies Shack Institute of Real Estate Program, and Nareit. He currently serves as chairman of the Research Committee for the Real Estate Roundtable, a Cabinet member of Nareit’s Real Estate Investment Advisory Board, and is a member of the FTSE Nareit Index Advisory Committee.

Bilerman received a Bachelor of Commerce from McGill University in Montreal, Canada with a double major in finance and strategic management. He lives in New York City with his wife and three boys, loves music, and watching the Montreal Canadiens play hockey.

H. ERIC BOLTON, Jr.
H. Eric Bolton, Jr. serves as the chairman and CEO of Mid-America Apartment Communities (MAA). He was named CEO in October 2001 and has served as chairman since October 2002. Bolton has been a member of MAA’s management team since April 1994, serving as chief operating officer prior to his appointment as CEO.

MAA, an S&P 500 company, is a publicly traded real estate investment trust on the New York Stock Exchange. MAA is the largest owner-operator of multifamily housing in the United States, with a portfolio of more than 300 apartment properties representing over 100,000 apartment homes. During his tenure as CEO of MAA, Bolton has led the company through significant growth, including two large public M&A transactions.

Bolton holds an undergraduate degree in accounting and an MBA with a concentration in finance and real estate. He also holds professional designations as a certified public accountant (inactive status) and an Associate in Risk Management.
GEMMA BURGESS
Gemma Burgess has more than 15 years’ executive and non-executive search experience and leads Ferguson Partners’ search business within the United States. She spends the majority of her time working with private equity, investment management, real estate investment trust (REIT), structured finance, hedge fund, and investment banking clients. In addition, Burgess is actively involved in Ferguson Partners’ board practice.

A huge advocate for diversity across the industry, Burgess has consistently placed gender-diverse candidates at a rate of 50 percent—no easy task within an industry that was slow to take on the initiative. A regular speaker and writer on the topic, she is now turning her attention to the challenge of improving ethnic diversity within the industry.

Burgess, who relocated from the London office more than six years ago, possesses a deep understanding of the international markets and the global flow of both institutional and non-institutional capital in the real estate industry. Prior to joining Ferguson Partners in 2007, she spent two years at Hanson Green working on non-executive appointments and two years at Ramsey Hall working as a generalist within executive search.

KEN CAPLAN
Ken Caplan is a global co-head of Real Estate, Blackstone. Blackstone has the largest real estate platform in the world with $174 billion in investor capital under management. Blackstone Real Estate is the industry leader in opportunistic, core-plus, and debt investing across the United States, Europe, and Asia.

Caplan most recently served as global chief investment officer of Blackstone Real Estate and, prior to that, as head of Real Estate Europe. Since joining the firm in 1997, Caplan has been involved in more than $100 billion of real estate acquisitions and initiatives in the United States, Europe, and Asia. These include major acquisitions such as Equity Office Properties, Hilton Hotels, Logicor, and GE Real Estate.

Before joining Blackstone, Caplan was at Lazard Frères in the real estate investment banking group. He earned an AB in economics from Harvard College, where he graduated magna cum laude, was elected to Phi Beta Kappa, and was a John Harvard Scholar. He currently serves on the Prep for Prep Board of Trustees.

VICTOR J. COLEMAN
Victor J. Coleman serves as chairman & CEO of Hudson Pacific Properties. Coleman previously co-founded and led Arden Realty as its president and chief operating officer and as a director.

Coleman serves on the boards of Ronald Reagan UCLA Medical Center, the Fisher Center for Real Estate & Urban Economics, the Young Presidents’ Organization Gold Los Angeles, and the Los Angeles Sports & Entertainment Commission and its philanthropic initiative ChampionLA. Coleman has served on the boards of several public companies, including Douglas Emmett, and he currently is a trustee on the board of Kite Realty.

Coleman has been honored with the City of Hope’s Spirit of Life Award from the Los Angeles Real Estate & Construction Industries Council and the Real Star of Hollywood Award from the Friends of the Hollywood Central Park. He also was recognized as a Treasure of Los Angeles by Central City Association. He is an investor in the Vegas Golden Knights NHL team.

Coleman holds a master of business administration from Golden Gate University and a bachelor of arts in history from the University of California, Berkeley.

JAMES B. Connor
James B. (Jim) Connor is chairman and chief executive officer of Duke Realty Corporation. Duke Realty is one of the largest owners, developers, and managers of industrial properties in the United States and is an NYSE-listed company with a total enterprise value of more than $18 billion. Duke Realty, which specializes in modern, bulk warehouse, and logistics facilities in the top 20 distribution markets in the United States, has a portfolio in excess of 160 million square feet.

Connor joined Duke Realty in 1998 and has served in several leadership positions during his tenure. Prior to being named chief executive officer in 2016, Connor served as chief operating officer for three years and as senior regional executive vice president for the company’s Midwest Region for 10 years.
JOSEPH F. CORADINO
Joseph F. Coradino is chief executive officer of PREIT, a publicly traded Real Estate Investment Trust (NYSE: PEI), since 2012 and chairman of the Board since 2016. PREIT owns and manages a portfolio comprising over 20 million square feet of dynamic retail properties, primarily shopping malls, with a concentration in two top-10 markets, Philadelphia and Washington DC including flagship properties in the Philadelphia market—Fashion District and Cherry Hill Mall.

Coradino is a visionary leader in retail real estate with an impressive track record of accomplishment. As CEO during a major transition in retail, he had the foresight to take swift action to improve PREIT’s portfolio well-ahead of its industry peers, making important business decisions that enabled the company to capitalize on today’s retail evolution and continue to thrive. His vision for the company was built on foundational precepts including strengthening its balance sheet, creating a quality portfolio, establishing operational excellence with a laser focus on internal growth. He has been with PREIT since 1998 and has been a member of PREIT’s Board of Trustees since 2006.

Coradino serves on Temple University’s Board of Trustees, is a member of the Executive Committee and chairman of their Facilities Committee. He is a trustee of the International Council of Shopping Centers (ICSC) and also serves on the Executive Committee of the Board of the Center City District and the Board of the Greater Philadelphia Chamber of Commerce. He is one of the founding members of PHL Cares, a business-led initiative investing in real solutions to street homelessness.

Coradino has served on numerous charitable boards and was honored to receive the 2019 Leadership Award from Rutgers University and LEAP Academy University School, 2018 Breath of Life Award from the Cystic Fibrosis Foundation and 2016 Distinguished Citizen Award from the Boy Scouts of America Cradle of Liberty Council and to co-chair the Academy of Music 158th Anniversary Concert and Ball in 2015. In 2009 he was the recipient of the Heart of Philadelphia Award from the American Heart Association for his leadership and dedication to the community.

Coradino has been profiled in numerous business publications and is a featured business leader in the book, “Wisdom at the Top” by Scott D. Rosen. He has appeared as a guest on national business shows on both CNBC and MSNBC.

A Magna Cum Laude graduate from Temple University with a Bachelor of Arts in Urban Studies, Coradino also holds a Master’s in Urban Planning from the University of Arizona.

ADAM O. EMMERICH
Adam O. Emmerich is a partner at Wachtell, Lipton, Rosen & Katz. He focuses his practice primarily on mergers and acquisitions, including divestitures, spin-offs, joint ventures and financing transactions, particularly in the REIT and publicly traded real estate areas, throughout the United States and globally. He also has extensive experience in corporate governance, securities law matters and takeover defense. Emmerich is recognized as a leading lawyer by numerous publications including Lawdragon, Chambers and Partners, Who’s Who Legal, Euromoney Institutional Investor’s Expert Guides and by IFLR 1000. He has been profiled together with Robin Panovka by Lawdragon for their work in our REIT and real estate M&A practice, was named a Dealmaker of the Year by The American Lawyer in 2019 for his work with T-Mobile USA and Deutsche Telekom in the $146 billion all-stock combination of T-Mobile and Sprint, and was named one of Hollywood’s Top 20 Dealmakers of 2017 by The Hollywood Reporter. Emmerich is co-chair of the advisory board of the NYU School of Professional Studies (NYU SPS) Schack Institute of Real Estate REIT Center, and a member of the American Law Institute. He has served as co-chair of the NYU SPS Schack Institute of Real Estate’s Annual Symposium on REITs since its inception.

JEFFREY H. FISHER
Jeffrey H. Fisher is the chairman of the board, chief executive officer, and president of Chatham Lodging Trust. Fisher also is the chairman and majority shareholder of IHM, a firm he founded in 2007 that currently manages hotels for various hotel owners. From 1994 to 2007, Fisher was chairman, chief executive officer, and president of Innkeepers USA Trust, a lodging REIT he founded and took public in 1994, and he was chairman and majority shareholder of Innkeepers Hospitality, a privately owned hotel management company. Fisher grew Innkeepers’ portfolio from seven hotels at the time of its initial public offering to 74 hotels at the time of its sale. In June 2007, Innkeepers was sold to an institutional investor at a total enterprise value of $1.5 billion. Between 1986 and 1994, Fisher served as president and chief executive officer of JF Hotel Management. He currently serves as a board member of Marriott’s The Residence Inn Association (TRIA).
CONOR C. FLYNN

Conor C. Flynn was named chief executive officer of Kimco Realty and appointed to the company’s board of directors in January 2016. Flynn joined Kimco in 2003 as an asset manager and has held a variety of senior leadership roles within the company, including president, chief operating officer, chief investment officer, and Western Region president.

Flynn holds a bachelor of arts in economics from Yale University and a master’s degree in real estate development from Columbia University. Flynn is a member of the National Association of Real Estate Investment Trusts (Nareit), for which he serves on its Audit and Investment Committee and is a founding member of its Dividends Through Diversity, Equity & Inclusion CEO Council. He also is a member of The Real Estate Roundtable and the Urban Land Institute (ULI). He is a trustee of the International Council of Shopping Centers (ICSC) and a member of ICSC’s executive board.

JASON E. FOX

Jason E. Fox is the chief executive officer and board member of W. P. Carey, one of the largest net lease REITs specializing in corporate sale-leasebacks, build-to-suits, and the acquisition of single-tenant net lease properties. Prior to his current position, Fox served as president from 2016 to 2017, head of global investments from 2015 to 2016, and co-head from 2011 to 2015. During his tenure on the Investment Team, he was responsible for more than $10 billion of acquisitions.

Before joining W. P. Carey in 2002, Fox worked at the Spectrem Group, a consulting and M&A advisory firm in San Francisco. Prior to Spectrem, he spent two years teaching mathematics and physics at The Hotchkiss School in Connecticut. He graduated magna cum laude from the University of Notre Dame with a BS in civil engineering and environmental science. He earned an MBA from Harvard Business School.

MICHAEL J. FRANCO

Michael J. Franco is president and chief financial officer of Vornado Realty Trust, overseeing acquisitions, dispositions, and capital markets activity for the company. Franco joined Vornado in 2010 as co-head of acquisitions and capital markets from Morgan Stanley, where he was a managing director and served as head in the United States of the Morgan Stanley Real Estate Funds (MSREF), its flagship real estate investment opportunity fund. During his 20-year tenure with Morgan Stanley, he played an integral role in the development and growth of its real estate investing platform and led many of its most significant investments in the United States. Over the course of his career, Franco has acquired more than $20 billion of real estate, including non-performing loan portfolios, several public REITs, and a wide variety of commercial and residential properties.

Franco is a trustee of the Urban Land Institute and is involved in several private civic organizations. He graduated cum laude from The Wharton School of the University of Pennsylvania with a bachelor of science in economics with a concentration in finance.

KRISTIN GANNON

Kristin Gannon has spent 25 years as an investment banker and financial adviser in the global real estate industry. She has transacted more than $100 billion in real estate M&A and sale transactions and equity, debt, and IPO financings.

Gannon is currently a managing director at Eastdil Secured in San Francisco, where she is global co-head of the Corporate Advisory and M&A Group. She previously was a managing director at Goldman Sachs, where she was head of the real estate banking group for the western region. Prior to Goldman Sachs, Gannon was an executive director at Morgan Stanley for eight years as head of West Coast real estate.

Gannon is a member of the Fisher Center Policy Advisory Board at UC Berkeley, the Urban Land Institute, and the Aim High Board of Trustees.

Gannon earned a BS in business administration from UC Berkeley and an MBA from the MIT Sloan School of Management.
MARC C. GANZI
Marc C. Ganzi is president and chief executive officer Colony Capital, Inc. infrastructure assets, directly and through Digital Colony Partners. In conjunction with the acquisition, he became CEO-Elect of Colony Capital.

Prior to Digital Bridge, Ganzi founded Global Tower Partners (“GTP”) in 2003, which grew to become one of the largest privately-owned tower companies in the US under his leadership before being acquired by American Tower Corporation in 2013 for $4.8 billion. At GTP, Ganzi executed a series of strategic acquisitions, build-to-suit agreements with wireless carriers and financings in the credit markets.

Prior to the formation of GTP, Ganzi worked as a consulting partner for DB Capital Partners from 2000 to 2002, where he oversaw the institution’s investments in the Latin American tower sector. Before joining DB Capital, he co-founded and served as president of Apex Site Management, one of the largest third-party managers of wireless and wireline communication sites in the United States. In 2000, Apex merged with SpectraSite Communications to create one of the largest telecommunications site portfolios in the United States at the time.

Ganzi has served on the boards of corporations, including Apex Site Management, Global Tower Partners, Olympus Outdoor Media, Mexico Tower Partners, Vertical Bridge, DataBank, Vantage Data Centers, Andean Telecom Partners, ExteNet Systems and Zayo Group.

In 1990, Ganzi served as an assistant commercial attaché in Madrid for the US Department of Commerce’s Foreign Commercial Service Department. He also served as a presidential Intern in the White House for the George H.W. Bush administration with the Office of Special Activities and Initiatives for the Honorable Stephen M. Studdert in 1989.

Ganzi earned a BS from the Wharton School of Business in 1993.

SUSAN GIVENS
Susan Givens has served as the chief executive officer and president of New Senior Investment Group, a publicly traded healthcare REIT, since the company’s inception in October 2014 and led the company through its separation from Fortress Investment Group in January 2019. Givens also is a member of the New Senior Investment Group Board of Directors.

Givens has more than 20 years of real estate, private equity, capital markets, M&A, general management, and finance experience. Previously, she was a managing director in the private equity group at Fortress, where she spent more than 13 years. While at Fortress, she was responsible for various real estate, healthcare, financial services, infrastructure, and leisure investments, including overseeing $5 billion of equity capital invested in healthcare real estate. Givens also was responsible for equity capital markets transactions in the private equity group, including multiple initial public offerings and follow-on offerings. In addition to these responsibilities, while at Fortress she also served as the chief financial officer and treasurer of New Residential Investment Corp., another publicly traded REIT managed by Fortress. Prior to joining Fortress in 2006, she held various private equity and investment banking roles at Seaport Capital and at Deutsche Bank in New York and London.

Givens currently is a member of the National Association of Real Estate Investment Trusts (Nareit) Executive Board and The Real Estate Roundtable. She earned a BA from Middlebury College and an MBA from Harvard Business School.

MIKE GRAZIANO
Mike Graziano is co-head of the Global Real Estate Investment Banking business at Goldman Sachs and serves as a strategic adviser to a number of private and publicly traded real estate companies with regard to mergers and acquisitions, capital raising, and general corporate finance matters. He also is a member of the Investment Banking Division Executive Committee. Graziano joined Goldman Sachs in 1988 and has spent more than 25 years focused on the real estate business. He was named managing director in 2000 and partner in 2006. He is a member of the National Association of Real Estate Investment Trusts (Nareit), The Real Estate Roundtable, and the Urban Land Institute. He also is on the board of the International Council of Shopping Centers. Graziano earned an MBA from The Wharton School of the University of Pennsylvania and a BS magna cum laude from Georgetown University.

RONALD L. HAVNER, JR.
Ronald L. Havner, Jr. is chairman of the board for Public Storage, PS Business Parks, & Shurgard Europe. He joined Public Storage in 1986, and has held a variety of senior management positions, and served as chief executive officer from 2002 to 2018. Public Storage is the largest self-storage company in the world with 2,800 facilities in 38 states and seven Western European nations, more than 6,000 employees, and over 1.5 million customers. Public Storage is a member of the S&P 500 and FT Global 500. Havner serves as an independent director for AvalonBay Communities, Huntington Hospital, and Easy Ice, and he is the former chairman of the National Association of Real Estate Investment Trusts (Nareit).
JEFFREY D. HOROWITZ

Jeffrey D. Horowitz joined Bank of America Securities in April 2005 and is global head of Real Estate, Gaming & Lodging (REGL) Investment Banking. The REGL team has offices in the United States, Europe, and Asia.

Horowitz covers a broad range of public and private companies and works on mergers and acquisitions, public and private capital raising, and general corporate advisory transactions. Prior to joining Bank of America Securities, Horowitz spent approximately 12 years at Citigroup, where he was a managing director within Real Estate Investment Banking. Prior to joining Citigroup, Horowitz spent three and a half years at Lazard Frères as an associate in capital markets and in real estate. Horowitz began his career as an analyst in the Real Estate Group at The First Boston Corporation.

Horowitz earned a bachelor of science from Cornell University and an MBA from Harvard Business School. He is a member of Nareit, the Urban Land Institute Board of Trustees and Investment Committee, The Real Estate Roundtable, and the Fisher Center for Real Estate & Urban Economics Policy Advisory Board. Horowitz is also formerly a member of the Industry Real Estate Financing Advisory Council.

JACKSON HSIEH

Jackson Hsieh serves as president and chief executive officer of Spirit Realty Capital, Inc. and is the former chairman of the Board of Trustees of Spirit MTA REIT. Prior to joining Spirit in September 2016, Hsieh served as managing director and as vice chairman of Investment Banking at Morgan Stanley, vice chairman and Sole/Co-Global Head of UBS’s real estate investment banking group, and various other leadership roles which include a prior period at Morgan Stanley and tenures at Bankers Trust Company and Salomon Brothers. Hsieh is a graduate of the University of California at Berkeley, and earned a master’s degree from Harvard University.

JOHN B. KILROY, JR.

John B. Kilroy, Jr. was elected to serve as chairman of the board of Kilroy Realty in February 2013 and has been the company’s CEO since its incorporation in September 1996. He also served as president from September 1996 to December 2020. Having led its private predecessor, Kilroy Industries, in a similar capacity, he became its president in 1981 and was elected CEO in 1991.

Kilroy is involved in all aspects of commercial real estate acquisition, entitlement, development, construction, leasing, financing, and dispositions for the company and its predecessor since 1967. With Kilroy’s expertise and guidance, the company entered the San Francisco and Seattle markets in 2009 and 2010, respectively, very early in the cycle. Kilroy has actively led the company to become one of the premier landlords on the West Coast with one of the largest LEED-certified portfolios, spanning some of the country’s strongest markets, from Seattle to San Diego.

Kilroy currently serves on the board of directors of MGM Resorts International. He also serves on the Fisher Center for Real Estate & Urban Economics Policy Advisory Board at the University of California, Berkeley, and on the National Association of Real Estate Investment Trusts (Nareit) Advisory Board of Governors. He is a member of The Real Estate Roundtable. Kilroy previously served on the board of New Majority California and as chairman of New Majority Los Angeles. He is a past trustee of the El Segundo Employers Association, Viewpoint School, Jefferson Center for Character Education, and the National Fitness Foundation. He also was a member of the San Francisco America’s Cup Organizing Committee. Kilroy attended the University of Southern California.

MIKE KIRBY

Mike Kirby is the co-founder and director of research of Green Street Advisors, the preeminent provider of actionable commercial real estate research, news, data, analytics, and advisory services in the United States and Europe. He has headed the firm’s research efforts since 1985, and he has provided thought leadership on important industry topics, including capital structure, corporate governance, performance measurement, valuation, and capitalized expenditures, which has helped to shape the REIT market as we know it today. Green Street’s public market research encompasses more than 100 companies across North America and Europe. The firm’s research on commercial property markets is supported by its unrivaled familiarity with the wealth of information available from the public market, as well as its deep understanding of private market-level fundamentals. Kirby has authored hundreds of influential reports on real estate-related issues, including company-specific reports on dozens of REITs throughout virtually every property sector. He is the architect of Green Street’s highly successful commercial real estate and REIT valuation models.

Kirby is a recipient of the Industry Achievement Award from the National Association of Real Estate Investment Trusts (Nareit), in recognition of contributions made to the REIT sector. He also was honored with the James A. Graaskamp Award for excellence in real estate research from the Pension Real Estate Association (PREA).

Kirby serves in a leadership capacity for Nareit’s Institutional Advisory Panel to the Board of Governors and plays an active role in Nareit’s investor outreach initiatives. He also is a past board member of the Pension Real Estate Association. Kirby has been featured on multiple occasions in Barron’s “Interview” column, and he speaks frequently at real estate industry conferences. He earned an MBA in finance from the University of Chicago and a BS in finance from Arizona State University.
MICHAEL P. LANDY
Michael P. Landy is the chief executive officer and president of Monmouth Real Estate Investment Corporation. Monmouth Real Estate Investment Corporation, founded in 1968, is one of the oldest public equity REITs in the world. The company specializes in single tenant, net-leased industrial properties, subject to long-term leases, primarily to investment-grade tenants. Landy also serves on the board of directors of the company.

In addition, Landy serves on Nareit’s Advisory Board of Governors and is a member of the board of directors of UMH Properties, a public REIT that owns and operates manufactured home communities.

Landy holds a master’s degree in real estate investment from the NYU School of Professional Studies (NYU SPS), where he currently serves as a member of the NYU SPS Schack Institute of Real Estate REIT Center Advisory Board.

MATTHEW J. LUSTIG
Matthew J. Lustig is chairman of Investment Banking, North America, as well as head of Real Estate & Lodging at Lazard, advising clients on strategic transactions in the real estate and lodging industries.

Previously, Lustig served as head of Investment Banking, North America, managing financial advisory businesses relating to mergers and acquisitions, restructuring, private capital advisory, Lazard Middle Market, shareholder advisory, and capital structure advisory. Separately, he has headed the real estate private equity business of Lazard and its post-IPO successors, which included multiple funds with more than $2.5 billion of equity capital invested in public and private real estate operating companies and properties. Prior to joining Lazard in 1989, Lustig was with Drexel Burnham Lambert and Chase Manhattan Bank.

Lustig serves on the boards of Boston Properties and Ventas. He serves on the advisory boards of the School of Foreign Service at Georgetown University, his alma mater; the Zell/Lurie Real Estate Center at The Wharton School of the University of Pennsylvania (chairman); and the Milstein Center for Real Estate at Columbia Business School. He is a former executive committee and board member of the Pension Real Estate Association, and he is a member of The Real Estate Roundtable and the Council on Foreign Relations.

CIA BUCKLEY MARAKOVITS
Cia Buckley Marakovits is the president & CIO of Dune Real Estate Partners.

Buckley Marakovits is responsible for the management and performance of the investment activity and operations of the firm. In addition to her role at Dune, she is a very active member of the real estate community. Buckley Marakovits is a member of the Urban Land Institute where she has served as a governing trustee, chairman of the Investment Committee and treasurer of the ULI Foundation. She is a member of the Pension Real Estate Association and currently serves on PREA’s Board of Directors. Buckley Marakovits is a member of Columbia Business School’s MBA Real Estate Program Advisory Board as well as the Executive Committee of the Samuel Zell and Robert Lurie Real Estate Center at the Wharton School.

Buckley Marakovits served on the Board of Directors of Taubman Centers, a NYSE-listed company, from 2016 until the sale of the company to Simon Property Group in 2020. Her responsibilities there included serving on the Nominations and Governance Committee as well the Compensation Committee. She is currently a trustee of Phillips Exeter Academy in Exeter, NH and a trustee and treasurer of Collegiate School in New York City.

Prior to joining Dune in 2007, Buckley Marakovits was the president of the U.S. Fund Business for JER Partners, an affiliate of the J.E. Robert Companies. Before joining JER, she spent nine years in the Real Estate Investment Banking Group at Bankers Trust, where she was on the principal investing team, focusing on the acquisition of a broad range of real estate assets. Buckley Marakovits earned an MBA from Columbia University in 1993 and a BA from Lafayette College in 1988.

SANDEEP MATHRANI
Sandeep Mathrani is the chief executive officer of WeWork, where he also serves as a member of the Board of Directors.

Prior to We Work, Mathrani most recently served as CEO of Brookfield Properties Retail Group and as vice chairman, Brookfield Properties. Prior to that, he served as CEO of GGP Inc. for eight years, during which he oversaw the company’s strategic rebranding in 2017 to a retail real estate company, as well as the successful $9.25 billion acquisition of GGP by Brookfield Property Partners in 2018. Mathrani also was part of the group that successfully helped GGP recapitalize and avoid bankruptcy. Prior to joining GGP in 2010, he was president of Retail for Vornado Realty Trust, where he oversaw the firm’s US retail real estate division. Before that, he spent nearly a decade as executive vice president at Forest City Ratner.

Mathrani serves on the executive board and the board of trustees for the International Council of Shopping Centers, the executive board and 2019 chair of the National Association of Real Estate Investment Trusts, as well as on the board of directors for Host Hotels & Resorts. He holds a Master of Engineering, Master of Management Science and Bachelor of Engineering from Stevens Institute of Technology in Hoboken, New Jersey.
Jonathan L. Mechanic is chairman of Fried Frank's Real Estate Department. Prior to joining Fried Frank as a partner, he was general counsel and a managing director of HRO International, a real estate development organization responsible for developing more than 2.5 million square feet of office space in Manhattan.

Mechanic routinely counsels developers, owners, investors, REITs, and lenders in all aspects of commercial real estate transactions. Notably, he represents JP Morgan in connection with its redevelopment of 270 Park Avenue into a new 2.5 million-square-foot headquarters building; Maefield Development in its approximately US$1.6 billion acquisition of 20 Times Square (aka 701 Seventh Avenue); and CWCapital Asset Management in its sale of Stuyvesant Town-Peter Cooper Village to Blackstone Group and Ivanhoé Cambridge. He also represents landlords and tenants in commercial leasing and ground lease transactions, including his recent representations of 21st Century Fox and News Corp. on their headquarters leases at 1211 Avenue of Americas; Citigroup in its long-term lease of its global headquarters at 388-390 Greenwich Street and the exercise of its option to purchase the building; Coach in the sale-leaseback of its global headquarters at 10 Hudson Yards; Ernst & Young in its more than 600,000-square-foot lease for its new headquarters at One Manhattan West; Shiseido in its 225,000-square-foot lease at 390 Madison Avenue for its US headquarters; and JP Morgan in its 437,000-square-foot-lease at 390 Madison Avenue.

Mechanic has taught the real estate transactions course at Harvard Law School for more than 10 years. He also lectures regularly for NYU Law School, the Real Estate Board of New York and the Practising Law Institute, and is a co-author of The Commercial Office Lease Handbook published by the American Bar Association.

Mechanic was awarded the 2016 Distinguished Alumnus Award from New York University and the 2016 Chambers USA Outstanding Contribution to the Legal Profession Award. For a decade, he has been recognized by Chambers USA as a “Star Individual” in real estate. He is consistently included on Commercial Observer’s “Power 100” list of the most powerful people in New York real estate and was the only practicing attorney to make the list in 2015, 2016, 2017, and 2018. In 2019, he was joined by land use partner Melanie Meyers as the only two practicing attorneys on the list and in 2020 he was one of three practicing attorneys recognized. In addition, he was named “MVP Lawyer of the Year” by Law360 in 2019, 2013, and 2011. Fried Frank's Real Estate Department has been recognized as Law360’s Real Estate Group of the Year and was recognized by Chambers USA as the 2019 Real Estate Law Firm of the Year, and was awarded the 2018 Real Estate Client Service Award and the 2009 Award for Excellence in Real Estate.

Mechanic is a member of the Executive Committee, Board of Governors for the Real Estate Board of New York and the Board of Trustees of NYU Law School. He also is chairman of the Advisory Board of the NYU Furman Center for Real Estate and Urban Policy, a member of the Advisory Board of the NYU School of Professional Studies Schack Institute of Real Estate, a member of the Industrial Advisory Board for the Columbia University Center for Urban Real Estate, and a member of the American College of Real Estate Lawyers.

Mechanic earned a JD from New York University School of Law in 1977, where he served as an editor of the Law Review and was elected to the Order of the Coif; and a BA, magna cum laude, from Brandeis University in 1974. He is admitted to practice in New York.
GUY A. METCALFE

Guy A. Metcalfe is a managing director of Morgan Stanley and global chairman of real estate. He has led Morgan Stanley's real estate investment banking business for almost two decades.

Metcalfe joined Morgan Stanley in 1990 as a financial analyst in the M&A Department and worked in corporate finance in Toronto and Los Angeles before returning to New York as generalist associate in 1994. He joined the Real Estate Group (principal investing, investment banking, and commercial real estate lending) in 1996. He was named managing director in 2002. Metcalfe became US Real Estate Banking head in 2002, global head in 2006, and global chairman in 2013. Metcalfe is in his 31st year at Morgan Stanley and has advised clients on more than $500 billion of transactions at Morgan Stanley and is a trusted adviser to the CEOs of many of the world's leading property companies. Metcalfe also advises Morgan Stanley on corporate real estate matters and is a member of the investment banking management committee.

Metcalfe earned an honors BA in business administration from the Ivey Business School at the University of Western Ontario in 1990.

Among other professional affiliations, Metcalfe has been an adviser on real estate matters to the Partnership Fund for New York City; is a member of the board of directors of Trey Whitfield School, a high-performing inner-city school in East New York, Brooklyn; and is the vice chairman of Schools That Can, the largest cross-sector network of urban schools serving underserved communities in the United States. He also is a trustee of St. Hilda's & St. Hugh's School on New York's Upper West Side and serves on the board of directors of the Child Mind Institute, the country's leading organization and nonprofit dedicated to transforming the lives of children and families struggling with mental health and learning disorders.

E. NELSON MILLS

E. Nelson Mills is president and CEO of Columbia Property Trust, responsible for its overall strategy, capital allocation, and operations, as well as the performance of its portfolio of investments. He also serves as a director on Columbia's board.

Mills has more than 30 years of experience in the real estate investment and financial services industries. Prior to joining Columbia in 2010, he served for five years as president and CEO of Williams Realty Advisors, managing and advising a series of real estate investment funds serving institutional and individual investors. Previously, he served as chief financial officer with Lend Lease Real Estate Investments (US).

Mills earned a BS in business administration from the University of Tennessee and an MBA from the University of Georgia. He served as a member of the Nareit Advisory Board of Governors for 2018 and 2019 and is a member of The Real Estate Roundtable.

MARGUERITE NADER

Marguerite Nader is the president and chief executive officer of Equity LifeStyle Properties (NYSE: ELS), which owns and operates 423 high-quality resort communities across the United States and British Columbia. Nader has been with the company since 1993, and is a member of the Management Committee and the Board of Directors for ELS. She served as president and chief financial officer prior to her appointment to chief executive officer in 2012. Nader’s depth of experience has also served the company in the roles of executive vice president – New Business Development, executive vice president – Sales and Marketing; senior vice president of New Business Development and vice president of Asset Management.

Nader serves on the Board of Directors and is a member of the Audit Committee of Ventas, (NYSE: VTR) and is the first vice chair of the Executive Board of the National Association of Real Estate Investment Trusts (NAREIT). Nader previously served on NAREIT’s Dividends Through Diversity Steering Committee and the Board of Trustees and the Corporate Governance and Nominating Committee of Liberty Property Trust (NYSE: LPT) prior to its acquisition in 2020.

JEFFREY S. OLSON

Jeffrey S. Olson joined Urban Edge Properties as chairman and chief executive officer when the company spun off from Vornado Realty Trust in 2015. Olson served as chief executive officer of Equity One, Inc. from 2006 to 2014. He was president of the Eastern and Western Regions of Kimco Realty Corporation from 2002 to 2006.

Olson has a bachelor of science in accounting from the University of Maryland, a master of science in real estate from Johns Hopkins University. Previously, he was a certified public accountant. Olson is a board member of the National Association of Real Estate Investment Trusts and is chairman of the Real Estate Advisory Board at Johns Hopkins University.
MARK S. ORDAN
Mark S. Ordan joined Mednax in July 2020 and currently serves as CEO. Previously, Ordan founded and served as chief executive officer of Quality Care Properties from 2016 to 2018. In July 2018, he completed a sale of the company to Welltower and ProMedica. Before that, Ordan served as chief executive officer of Washington Prime Group from 2014 to 2015, from its inception as a spinoff of Simon Property Group. From 2008 to 2013, Ordan served as chief executive officer of Sunrise Senior Living, where he led the company’s turnaround and restructuring and oversaw the sale of the company in January 2013. From 2006 to 2007, he served as chief executive officer of The Mills Corporation, which he sold to Simon Property Group and Farallon.

Ordan holds a bachelor’s degree in philosophy from Vassar College and a master of business administration from Harvard Business School. He is a recipient of the Hitchcock Humanitarian Award from the Cystic Fibrosis Foundation and is an inductee of the Washington Business Hall of Fame.

Ordan currently serves on the boards of directors of Mednax, Federal Realty Investment Trust, and Vassar College, and he is the vice chair of the U.S. Chamber of Commerce Board of Directors.

LISA PALMER
Lisa Palmer is the president and chief executive officer of Regency Centers. She also serves as a director since 2018.

Palmer has been president and CEO since January 1, 2020, and has been president since January 1, 2016. From January 2016 to August 11, 2019, she was president and chief financial officer. She served as our executive vice president and chief financial officer from 2013 to 2015. Before that, Palmer served as senior vice president of Capital Markets from 2003 until 2013. She served as senior manager of Investment Services in 1996 and assumed the role of vice president of Capital Markets in 1999.

Before joining Regency, palmer worked with Accenture, formerly Andersen Consulting Strategic Services, as a consultant and financial analyst for General Electric. She is a director, chairperson of the compensation committee and member of the audit committee of ESH Hospitality, an owner/operator of hotels and the subsidiary of Extended Stay America, and a director of Brooks Rehabilitation, a private healthcare organization. She also is a director for the Jax Chamber, the United Way of Northeast Florida, an executive board member of NAREIT, a member of ULI, and a member of the ICSC.

Palmer is a University of Virginia graduate and holds an MBA from the Wharton School of the University of Pennsylvania. She has extensive knowledge of the shopping center and real estate industries. She has extensive experience in finance and capital markets, operations, public board strategy, and governance.

ROBIN PANOVKA
Robin Panovka co-chairs Wachtell Lipton’s Real Estate and REIT M&A groups, which are consistently at the forefront of major transactions in the public REIT, real estate, hospitality, and gaming industries, including many of the largest and most complex mergers, buyouts, takeovers and spinoffs over the last decade. He also advises on city-building and major development projects, including the redevelopment of the World Trade Center in Manhattan.

Panovka has been named one of the Lawdragon 500 Leading Lawyers in the US, and is consistently ranked as one of the leading M&A and REIT lawyers by Chambers, Legal 500, Who’s Who Legal, and similar publications. He has been featured in a number of publications for his leadership in these fields, including Lawdragon Magazine and as an American Lawyer “Dealmaker,” and in 2015 received the NYU SPS Schack Institute of Real Estate Urban Leadership Award.

He is the co-author of “REITs: Mergers and Acquisitions,” a leading treatise published by Law Journal Press, and has authored many articles and papers on related subjects. He is co-chair of the NYU SPS Schack Institute of Real Estate REIT Center and has served as an adjunct professor at Columbia Business and Law Schools and in the Schack Institute’s Master’s in Real Estate Program. He is a founding director of the International Institute for the Study of Cross-Border M&A (XBMAl), a joint venture among Peking University, Cambridge and NYU. He lectures frequently, including chairing annual conferences for the NYU SPS Schack Institute REIT Center, Practising Law Institute, and XBMA. He also is active on a number of educational and non-profit boards, including the boards of Duke Law School and the Schack Institute of Real Estate; is a fellow of the American Bar Foundation and the American College of Real Estate Lawyers; and serves on the Cornell University Council.

Panovka was heavily involved in the redevelopment of the World Trade Center for more than a decade following its destruction on September 11, 2001, including negotiating the master plan and “footprint swap” which paved the way to rebuilding, as chronicled in the Cornell Real Estate Review, American Lawyer Magazine, and other publications.

Panovka holds degrees from Cornell University and Duke Law School. He grew up in South Africa and Israel, and currently lives in Manhattan.
MARK J. PARRELL

Mark J. Parrell is the president, chief executive officer and member of the Board of Trustees of Equity Residential (NYSE: EQR), a position he has held since January 2019. He was the company’s executive vice president and chief financial officer from October 2007 to September 2018, and senior vice president and treasurer of the company from August 2005 to October 2007, and served in various roles in the company’s finance group since September 1999.

Parrell also is active in several business and community service organizations. He currently serves as a member of the Board of Directors and the Audit and Finance Committees of the Greater Chicago Food Depository, as a member of the Ross School Advisory Board for the Ross Business School at the University of Michigan, his alma mater, a member of the Urban Land Institute, as well as the Chicago Economic Club.

A. EDWARD PITONIAK

A. Edward Pitoniak is VICI’s chief executive officer. Prior to this, he served as vice chairman of Realterm, a private equity real estate manager, and as an independent director on the board of directors of Ritchie Brothers Auctioneers. In April 2014, Pitoniak became managing director of InnVest, a publicly listed REIT, responsible for recapitalizing the REIT and transitioning its management function from an external, third-party management model to an internal management model. He then served as chairman from June 2015 to August 2016, when the REIT was sold and taken private. He also served as a director of Regal Lifestyle Communities, a Canadian seniors housing real estate owner and operator, from 2012 until its sale in 2015. Pitoniak retired in 2009 from the position of president and chief executive officer and director of bcIMC Hospitality Group, a hotel property and brand ownership entity, formerly a public income trust called Canadian Hotel Income Properties Real Estate Investment Trust (CHIP), where he was employed from 2004 to 2009. As chief executive officer of CHIP, he led the company to four consecutive years of total return leadership among Canadian hotel REITs, and then to a sale in 2007. Pitoniak also was a member of CHIP’s Board of Trustees before it went private. Prior to joining CHIP, Pitoniak was a senior vice president at Intrawest Corporation, a ski and golf resort operator and developer, for nearly eight years. Before Intrawest, Pitoniak spent nine years with Times Mirror Magazines, where he served as editor in chief and associate publisher of Ski magazine. Pitoniak has a bachelor of arts from Amherst College.

SHERRY L. REXROAD

Sherry L. Rexroad, managing director, is the senior product strategist for the Global Real Asset Securities team at BlackRock. She joined BlackRock in 2012 as co-global chief investment officer and chair of the Investment Committee for the Global Real Estate Securities Group, with 25 years of experience in real estate and real estate securities.

Rexroad most recently served as the senior portfolio manager, REITs-Americas for Aviva Investors Global Listed Real Estate Securities Team. She previously was a managing director and portfolio manager at ING Clarion Real Estate Securities with $10 billion in assets under management. Rexroad’s experience includes global, US, income, and long/short hedge fund mandates. Prior to ING, she worked for AEW Capital Management, the US Environmental Protection Agency, and the General Services Administration.

Rexroad graduated from Haverford College and holds an MBA from The Wharton School, University of Pennsylvania. She sits on the BlackRock Americas Investment Stewardship Advisory Committee. She also holds the chartered financial analyst designation and is a member of the CFA Institute. She is a member of the National Association of Real Estate Investment Trusts (Nareit) Advisory Board of Governors and serves on the FTSE Nareit Index Series Advisory Committee. She is co-chair of Nareit’s Dividends Through Diversity Initiative Steering Committee and is an active member of Wharton Women in Leadership.

MARY HOGAN PREUSSE

Mary Hogan Preusse has over 30 years of experience in real estate, investment management, leadership, and strategy. She is the lead independent director of Kimco Realty and serves on the boards of three other public companies: VEREIT, Digital Realty, and Host Hotels and Resorts. She also is a member of the board of directors of Industrious, the private flexible workspace provider.

Prior to her current work as board director and adviser, Hogan Preusse served as managing director and head of Americas Listed Real Estate at APG Asset Management US, (“APG”). At APG, she was responsible for managing the firm’s public real estate investments in North and South America, which encompassed over $13 billion in real estate securities. During her time at APG, the firm was widely regarded as a pioneer and leader in the use of REITs as a proxy for direct real estate investment and an early adopter of requiring ESG standards for real estate investments. She also served as a member of the Executive Board of APG from 2008 until her retirement in 2017. Prior to joining APG in 2000, Hogan Preusse spent eight years as a sell side analyst covering the REIT sector, and began her career at Merrill Lynch as an investment banking analyst. In 2015, she was the recipient of NAREIT’s E. Lawrence Miller Industry Achievement Award for her contributions to the REIT industry.

Hogan Preusse has been featured in The Wall Street Journal, Barron’s, and other financial publications, and is a frequent panelist and speaker on topics including real estate, asset management, ESG, and corporate governance. She dedicates a substantial amount of time to promoting diversity on corporate boards and has a particular passion for mentoring recent college graduates and future leaders in real estate and investment management.

Hogan Preusse graduated from Bowdoin College in 1990 with a degree in mathematics and has served on the College’s Board of Trustees since 2012.
DAVID ROTH

David Roth is a partner and head of US real estate private equity in the Ares Real Estate Group and a member of the partners committee of Ares Management. He also is the president of Ares Commercial Real Estate Corporation. Additionally, Roth serves on the Ares Real Estate Group’s global and debt investment committees.

Prior to joining Ares in 2019, Roth was a senior managing director of the Real Estate Group at Blackstone. Previous to that, he was a principal in the Acquisitions Group at Walton Street Capital, where he was involved in numerous real estate transactions. In addition, he worked at Security Capital Group as senior VP and CIO Europe and at Wachtell Lipton Rosen & Katz as an associate.

Roth serves as head of the executive committee for the Project Lyme Board of Directors and as a board member of Jazz Aspen Snowmass (JAS). He also is on the national council of the Aspen Art Museum. He has served on the boards of directors of numerous real estate entities, including Invitation Homes. Roth earned a BA magna cum laude from Dartmouth College, a JD from New York University School of Law, and an MPH from the Columbia University Mailman School of Public Health. Roth is a CFA charterholder.

GLENN RUFRANO

Glenn Rufrano assumed the role of chief executive officer of VEREIT on April 1, 2015. Since joining the organization, Rufrano reconstituted the board of directors, formalized the VEREIT management team, and introduced a business plan to guide the company’s strategy. Under his leadership, the company changed its name to VEREIT; moved its listing to the New York Stock Exchange; and implemented a company-wide business approach based on discipline, transparency, and consistency. Furthermore, Rufrano has made significant progress on several initiatives, including reducing debt, enhancing the portfolio, and simplifying VEREIT’s business model with the sale of Cole Capital.

Before joining VEREIT, Rufrano served as the chairman and chief executive officer of O’Connor Capital Partners, a privately owned independent real estate investment, development, and management firm specializing in retail and multifamily residential properties. He was among the founders of O’Connor in 1983.

Prior to rejoining O’Connor in 2013, Rufrano served as global president and chief executive officer of Cushman & Wakefield, a private global commercial property and real estate services company, and was a member of its board of directors. From January 2008 to February 2010, he was chief executive officer of Centro Properties Group, an Australia-based shopping center company that owned 22 million square feet of retail property in Australia and 100 million square feet in the United States. From April 2007 through January 2008, Rufrano served as chief executive officer of Centro Properties Group US. Rufrano was chief executive officer and a member of the board of New Plan Excel Realty Trust from 2000 until its acquisition by Centro Properties Group in April 2007. Under his leadership, New Plan, a commercial retail REIT formerly listed on the New York Stock Exchange, was transformed into one of the nation’s largest public real estate companies, focusing on the ownership and management of more than 460 community and neighborhood shopping centers that encompassed approximately 68 million square feet of retail space.

Rufrano has served as a public director of Ventas, an S&P 500 company and a publicly traded healthcare REIT; Columbia Property Trust, a publicly traded office REIT; Trizic Properties, a national office REIT; Criimi Mae, a mortgage REIT; and General Growth Properties, an institutional mall REIT. He currently serves on the advisory boards of the NYU SPS Schack Institute of Real Estate and the Steven L. Newman Real Estate Institute at Baruch College. Rufrano currently serves on the W.P. Carey School of Business Dean’s Council at Arizona State University and the National Association of Real Estate Investment Trusts (Nareit) Advisory Board of Governors. He is a former trustee and a member of the Urban Land Institute, and he serves on the International Council of Shopping Centers Board of Trustees. He also serves on the board of New Alternatives for Children, a not-for-profit health and social services agency whose exclusive mission is to serve children with medical disabilities and/or chronic illnesses and their families.

Rufrano earned a bachelor’s degree in business administration from Rutgers University and master of science in management and real estate from Florida International University.
SCOTT I. SCHAEVITZ

Scott I. Schaevitz is co-head of Americas Real Estate Investment Banking at Barclays. He has more than 30 years of financial services experience and is responsible for providing merger and acquisition advice to, and raising debt and equity for, public and private real estate companies.

Schaevitz’s real estate advisory work includes the merger of Sabra Health Care and Care Capital Properties; the merger of Colony Capital, NorthStar Asset Management, and NorthStar Realty Finance; the acquisition of GLP by Blackstone; the sale of Arden Realty to GE Capital; the sale of CRT Properties to DRA Advisors; the merger of Lexington Corporate Properties and Newkirk Realty Trust; the merger of General Growth Properties and The Rouse Company; and the sale of Heritage Property Investment Trust to Centro Watt.

Schaevitz has been involved in numerous IPOs, including Hudson Pacific Properties, Excel Trust, DuPont Fabros Technology, Kilroy Realty Corporation, Cali Realty Corporation, Columbus Realty Trust, and Developers Diversified.

Schaevitz’s capital markets transactions include common, convertible, and preferred equity and investment-grade, high-yield, privately placed, and CMBS debt. Issuers include Acadia Realty, Ventas, VEREIT, and Four Corners Property Trust, among others.

Prior to joining Barclays in 2008, Schaevitz served as a managing director in the real estate investment banking groups at Lehman Brothers, Wachovia Securities, and Prudential Securities. He began his career at E.F. Hutton & Co.

Schaevitz earned a BA with honors in economics and history from Tufts University and an MBA from New York University. He also studied at the London School of Economics and Political Science.

BENJAMIN W. SCHALL

Benjamin W. Schall is president, AvalonBay Communities and has been a director of the company since January 2021.

Schall was previously the chief executive officer and president and a trustee of Seritage Growth Properties, a publicly traded real estate investment trust principally engaged in owning, developing, and managing a diversified portfolio of retail and mixed-use properties throughout the United States. Prior to becoming CEO and president of Seritage in May 2015, Schall served as chief operating officer of Rouse Properties from 2012 to 2015; Rouse was a publicly traded REIT (since acquired) that owned and managed regional malls and retail centers in 21 states. Prior to that, Schall was senior vice president with Vornado Realty Trust, a publicly traded REIT that owns, manages, and develops office and retail assets concentrated in New York City, with additional assets in Chicago and San Francisco.

Schall earned a master of business administration from Harvard Business School in 2003 and an undergraduate degree from Swarthmore College.

ZAK SCHWARZMAN

Since joining MetaProp as a general partner in September of 2016, Zak Schwarzman has led MetaProp’s venture capital funds, investing in high-growth PropTech startups that are transforming the way we conceptualize, utilize, build, transact, interact with, and manage physical space. He manages MetaProp’s investment activities and works closely with portfolio companies to move their businesses forward.

Schwarzman’s investment experience spans seed, multi-stage, and corporate venture capital and he is an active member of New York’s startup community. Prior to joining MetaProp, Schwarzman was at Gotham Ventures, a seed-stage venture capital firm and an affiliate of the Draper Venture Network, where his focus spanned PropTech, FinTech, and the API Economy, among other sectors. His previous venture capital background includes experience with Canaan Partners, AOL Ventures and LearnCapital.

Schwarzman is a Kauffman Fellow and holds an MBA from Columbia Business School and a BA in Political Economy and Business from Tulane University. Outside of work, he is a dedicated cyclist, a seasoned adventure traveler, and remains one reliable second-serve short of a mediocre tennis game.
**LAUREN HOCHFELDER SILVERMAN**

Lauren Hochfelder Silverman serves as both the deputy chief investment officer for Morgan Stanley Real Estate Investing (“MSREI”), which manages $44 billion of global real estate assets under management, and the head of the Americas MSREI. She is a managing director of Morgan Stanley.

Having joined Morgan Stanley Real Estate in 2000, Hochfelder Silverman has sourced, underwritten, structured, executed, and overseen principal investments across all real estate asset classes, return parameters and capital structures, and also has been involved in a number of corporate M&A transactions involving both public and private companies.

Hochfelder Silverman graduated magna cum laude and with distinction from Yale University with a BA in Ethics, Politics, & Economics.

Hochfelder Silverman is a member of the Board of Directors of The 92nd Street Y, for which she also serves on the investment committee, and is involved with numerous other non-profit organizations.

**A. WILLIAM STEIN**

A. William (Bill) Stein is Digital Realty’s chief executive officer and serves on its board of directors. Under Stein’s leadership, Digital Realty has executed a series of transformational transactions that have sharpened the company’s strategic focus and significantly enhanced its product offerings. Stein has overseen a quadrupling of the company’s total enterprise value, as well as its inclusion in the S&P 500 Index. Prior to being named CEO in 2014, Stein served as chief financial officer and chief investment officer.

Stein has more than 30 years of leadership experience at a wide variety of companies. Before joining Digital Realty in 2004, he worked for GI Partners (Digital Realty’s predecessor private equity fund). Previous to that, Stein was co-head of VentureBank@PNC and of Media and Communications Finance at The PNC Financial Services Group; president and chief operating officer of TriNet Corporate Realty Trust (now part of iStar Financial); and executive vice president, chief financial officer, and secretary of TriNet Corporate Realty Trust. He also held a number of senior positions with Westinghouse Electric, Westinghouse Financial Services, and Duquesne Light Company. In addition, Stein practiced law for eight years, specializing in litigation as well as securities and finance.

Stein holds leadership roles within the real estate industry. He serves on the Host Hotels & Resorts Board of Directors, for which he is a member of the Audit Committee and the Compensation Policy Committee. He also is a member of The Real Estate Roundtable Board of Directors. Additionally, Stein served as the 2020 chair for the National Association of Real Estate Investment Trusts (Nareit), for which he is a member of the Executive Board and co-chair of the Dividends Through Diversity, Equity & Inclusion CEO Council.

Stein has an AB from Princeton University, a juris doctor from the University of Pittsburgh, and a master of science with distinction from the Tepper School of Business at Carnegie Mellon University.

**MARTIN E. “HAP” STEIN, JR.**

Martin E. “Hap” Stein, Jr. is executive chairman of Regency Centers. He served as CEO from the company’s initial public offering in 1993 and as chairman from 1999. He served as president of Regency’s predecessor real estate division beginning in 1981 and as a vice president from 1976 to 1981. Under Stein’s leadership, Regency Centers has become the preeminent national shopping center REIT. The company is distinguished by its high-quality portfolio of grocery-anchored retail centers, industry-leading development capabilities, strong balance sheet, and talented team guided by a special culture.

A recognized authority in the commercial real estate industry, Stein served as 2008 chairman of the National Association of Real Estate Investment Trusts (Nareit). He holds or has held leadership positions with Nareit, the Urban Land Institute, and The Real Estate Roundtable, as well as board positions with FRP Holdings and his alma mater, Washington and Lee University.

Stein volunteers and financially supports numerous charitable organizations, including Teach For America. He serves on the Jacksonville Civic Council and has chaired United Way fundraising.

Stein holds a bachelor’s degree from Washington and Lee University and a master of science administration from Dartmouth College.

**PAUL E. SZUREK**

Paul E. Szurek has served as the president and chief executive officer at CoreSite since September 2016 and as a director since September 2010. Prior to joining CoreSite, Szurek served as CFO of Biltmore Farms, a developer and operator of mixed-use master-planned communities, from 2003 to September 2016. He previously has served as CFO of Security Capital Group, a publicly traded real estate investment, development, and operating company with extensive REIT engagement; as a director of the Charlotte, North Carolina branch of the Federal Reserve Bank of Richmond; and as a director of two publicly traded real estate companies—Regency Centers and Security Capital US Realty. Szurek earned a JD with honors from Harvard Law School and a BA in government magna cum laude from the University of Texas at Austin. He currently serves as a director of Four Corners Property Trust, a REIT focused on restaurant real estate.
JAMES M. TAYLOR, Jr.

Jim Taylor, Jr. joined Brixmor Property Group in 2016, bringing over 20 years of extensive commercial real estate experience with him. His passion and leadership at Brixmor is grounded in a deep belief that retail shopping centers should do more than reflect the surrounding community: they should be an integral part of local daily life.

“As we move forward, our mission as a Company is to own the center of the communities we serve. We want our centers to be relevant, we want them to be local and we want them to thrive.”

Taylor is a trustee and a member of its Executive Board for the International Council of Shopping Centers (ICSC) and serves on the Executive Board for Nareit. He holds a BA and JD from the University of Virginia and is a Trustee for the university’s Jefferson Trust. He is also a member of the Urban Land Institute (ULI). Jim lives in New York City with his wife and two children.

OWEN D. THOMAS

Owen D. Thomas is the chief executive officer and a director of Boston Properties. He is a director of Lehman Brothers Holdings and served as its first chairman from 2012 until 2013, when he joined Boston Properties. Prior to Lehman, Thomas was with Morgan Stanley for 24 years, serving in a number of different roles, business units, and locations, including chief executive officer of Morgan Stanley Asia and chairman of Mitsubishi UFJ Morgan Stanley Securities while living in Hong Kong from 2008 until 2011. He also held the roles of president of Morgan Stanley Investment Management and head of Morgan Stanley Real Estate, and he served on Morgan Stanley’s Management Committee from 2005 until 2011.

Thomas is the global chairman of the Urban Land Institute, a director of the Urban Land Institute Foundation, a director of The Real Estate Roundtable, and a member of the National Association of Real Estate Investment Trusts (Nareit) Executive Board. He also is a director of Episcopal Charities of New York, and he formerly served as chairman of the Pension Real Estate Association and director of the University of Virginia Investment Management Company. He attended and is a former trustee of Woodberry Forest School. Thomas earned a BS in mechanical engineering from the University of Virginia and an MBA from Harvard Business School.
PROGRAMS AT SCHACK
DEGREE PROGRAMS

The degree programs offered through the NYU School of Professional Studies Schack Institute of Real Estate address the needs of today’s competitive real estate markets by preparing leaders who are equipped with the sophisticated technical proficiency, strategic thinking, and leadership skills needed to be pioneers in their fields.

For more information, visit sps.nyu.edu/schack

MS IN REAL ESTATE

The MS in Real Estate provides the fundamental knowledge and the advanced analytical skills needed for success in the complex and continually evolving real estate industry. Under the guidance of a distinguished faculty of prominent professionals in the real estate industry, students acquire knowledge of cutting-edge trends in real estate finance, real estate law, real estate economics and market analysis, as well as in key aspects of the real estate development process, and asset and portfolio management.

The degree requires that students complete 42 credits comprised of a three-tiered core curriculum, which provides a broad foundation for the entire discipline of real estate; a choice of two concentrations, each including a capstone project; and two electives. Students can participate in a global field intensive during the January Term and Spring Semester.

HIRSH FELLOWS PROGRAM

The Hirsh Fellows Program, supported by an endowment gift from David Z. Hirsh ’90, enrolls 15 to 20 exceptional full-time students each fall in a cohort-based Master of Science in Real Estate (MSRE) with a concentration in Finance and Investment.

Building on Schack’s world-renowned MSRE, the Hirsh Fellows program offers a highly specialized one-year academic and co-curricular experience that prepares students for management and executive positions in the real estate industry. Students begin the one-year program in late August, prior to the start of the regular semester.

Hirsh Fellows take their core courses as a group and have access to the full range of Schack’s MSRE electives. The curriculum spans the many facets of the real estate industry with an emphasis on analytics, entrepreneurship, and organizational leadership. Highlights of the co-curricular program include a global field intensive during January; a spring semester internship with a Schack advisory board member firm; and a one-on-one pairing with an advisory board mentor for each student.

MS IN REAL ESTATE DEVELOPMENT

The MS in Real Estate Development provides the fundamental tools necessary to succeed in the dynamic industry of real estate development. This degree requires that students complete 42 credits comprised of a three-tiered core curriculum, including two electives and culminating in an individual capstone project. The core development courses provide a strong foundation and understanding of: the development process, finance of development projects, legal, land use and regulatory framework, design and construction, as well as market analysis and technology skills. There are three concentrations with specialized tier courses; The Business of Development, including entrepreneurship and public-private partnerships; Sustainable Development, including green buildings; and Global Real Estate. Electives provide the opportunity for students to explore market niches such as affordable housing, international finance, and economic development. Students have the option of participating in a global field intensive during the January Term and Spring Semester.

MS IN CONSTRUCTION MANAGEMENT

The MS in Construction Management provides students with the expertise needed to effectively manage and lead construction projects and businesses. Program participants obtain technical proficiency, real estate financial skills, entrepreneurial skills, and the business acumen needed for success in this ever-evolving industry. The curriculum guides students in how to integrate multiple professional requirements for bringing construction projects to successful completion, including estimating, cost control, risk management, new technologies, project planning, scheduling, negotiation, and labor relations. The coursework also explores how to manage the various types of contractual relationships governing the owner, contractors, subcontractors, consultants, and architects, as well as the essential skills of bidding, negotiating, handling disputes and claims, and devising and implementing strategic business plans.

In consultation with industry leaders, Schack’s advisory board, faculty members, alumni, and colleagues in the construction industry, the Master of Science in Construction Management curriculum is continually evaluated against current best practices.

BACHELOR OF SCIENCE IN REAL ESTATE

Ranked amongst the top three undergraduate real estate programs in the United States, the Bachelor of Science in Real Estate prepares students through rigorous exposure to real estate and the urban environment, and it prepares future leaders for successful careers in the real estate industry. The program delivers the liberal arts scholarship of an NYU education, combined with the professionally focused, industry-based expertise that is the hallmark of the Schack Institute experience.

Under the guidance of a distinguished faculty of prominent real estate industry professionals, students acquire knowledge of cutting-edge trends in real estate finance, real estate law, real estate economics, and market analysis, as well as key aspects of the real estate development process and asset and portfolio management.

SCHOLARSHIPS

The Schack Institute offers a range of merit and need-based scholarship opportunities for both incoming and continuing students. Through the support of industry leaders and alumni, Schack has recently introduced the Women in Real Estate Leadership Scholarship, the Pride Scholarship, and a scholarship for a graduate students who attended a historically Black college or university for their undergraduate degree. For more information about scholarship requirements, visit the admissions website.
DETIEG PROGRAMS

EXTRAORDINARY OPPORTUNITIES

Today’s real estate and construction professionals require the strategic, analytical, and leadership skills—as well as the sophisticated technical expertise—to anticipate and to adapt to the dynamic forces that are constantly reshaping the industry. Sustainability, for example, has become an industry touchstone, changing the context for real estate investment and construction decision making through regulatory and policy developments.

The Schack Institute of Real Estate graduate programs provide you with the theoretical and applied knowledge necessary to move your career forward in areas such as global project management, sustainable development, LEED certification, green building techniques, repositioning of distressed projects, and reclamation of brownfields.

As a Schack Institute of Real Estate student, you will benefit from opportunities that will add extraordinary value to your educational experience, including:

Innovative Curricular Offerings
- Global field intensives that match in-class learning with international site visits
- Specialized elective courses in areas including affordable housing, distressed asset investing, and post-disaster reconstruction

Co- and Extra-Curricular Programming
- Opportunities to attend selected industry conferences
- Welcome to the Industry Week with major industry organizations
- Executive-in-Residence lunches with Schack advisory board members and other c-suite executives
- Regularly scheduled speaker series
- Monthly coffee hours with Schack Institute faculty members

Projects with our Applied Research Centers
- Center for the Sustainable Built Environment
- CREFC Center for Real Estate Finance
- REIT Center
- Urban Lab

DAY AT SCHACK

Please join us for our next Day at Schack. This half-day program offers prospective students an opportunity to meet our faculty and advisors, attend a class at our home in Midtown Manhattan, hear from current students about their experiences, and participate in an evening on the town planned by the student social committee. For more information, please contact Schack’s Graduate Advising Office at schack.advising@nyu.edu. We look forward to meeting you in person.

To learn more about the Schack Institute, our students, faculty, and alumni, and our extraordinary conferences and industry engagement programs, please visit us on the web at sps.nyu.edu/schack or follow us on social media.

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Graduate Office of Admissions
7 East 12th Street, Room 921
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Undergraduate Student Advising Office
7 East 12th Street, 8th Floor
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212-998-7171

Undergraduate Office of Admissions
383 Lafayette Street
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nyu.edu/admissions/undergraduate-admissions
EXECUTIVE EDUCATION

Executive and Corporate Education programs at the Schack Institute bring decision-makers from real estate firms around the world to New York City, where our faculty lead programs in established areas such as real estate finance and emerging disciplines including real estate data analysis and proptech. Schack's program staff work closely with our partner firms to craft academically rigorous experiences that align with firm goals in skill-building. In addition to traditional executive education, Schack offers our partner firms a range of customized online courses available to a wider audience with their organizations.

sps.nyu.edu/schack/executiveeducation

CERTIFICATES AND PROFESSIONAL DEVELOPMENT COURSES

SCHACK NONDEGREE PROGRAMS AND COURSES

The NYU School of Professional Studies Schack Institute of Real Estate offers Certificates and over 500 Professional Development Courses in real estate, architecture, and construction to keep professionals abreast of the latest trends affecting the industry.

As a student enrolled in an NYU SPS Certificate, you benefit by gaining a comprehensive understanding of an industry through the program's required courses. You can then build your knowledge based upon your needs, by selecting electives that focus in on an area of interest to you. Upon completion of your studies, you will have earned a credential that provides a thorough overview of the field you intend to pursue, as well as a deeper understanding of the career paths available.

For more information, call 212-998-7200 or email at sps.nyu.edu/homepage/academics/non-credit-programs.html.

CERTIFICATE PROGRAMS IN REAL ESTATE AND CONSTRUCTION

Certificate in Buildings and Construction will provide students with the practical and technical knowledge to successfully manage construction projects. Topics covered include construction planning, scheduling, estimating, bidding, site management, cost control, construction safety, insurance, bonds, quality assurance, and risk management.

Certificate in Real Estate Data Analytics will provide students with a foundational understanding of real estate data sources, as well as the use of applied machine learning to drive real estate investment and development decisions. Gain an understanding of real-world real estate data and the algorithms that can be deployed to make informed, data-driven decisions, and thus be better prepared for careers in the field. This certificate consists of two required courses and four electives.

Certificate in Development and Land Use will give students an understanding of the legal and regulatory environment of real estate development and provide an overview of the development process and development financing. Students who complete this certificate will be able to interpret regulations which affect new development and be able to make a development approval ready and financed.

Certificate in Real Estate Capital Markets will give students a foundational understanding of debt and equity markets and their use in financing a successful real estate acquisition or development. Gain an understanding of the nature and function of real estate capital markets, the process of loan and equity investment issuance, and the tools used by lenders and analyst when underwriting deals and thus be better prepared for careers in the field.

Certificate in Real Estate Investment will provide you with the real estate principles and techniques needed to evaluate investible real estate and markets. Students who complete this certificate will gain an understanding of investment decision making, financial analysis, deal analysis, discounted cash flow analysis and much more.

Visit sps.nyu.edu/professional-pathways/certificates to learn more or to enroll.
CAREER SERVICES

NYU SPS WASSERMAN CENTER FOR CAREER DEVELOPMENT

The NYU SPS Wasserman Center for Career Development is a comprehensive career center that provides employers with services to engage, recruit, and mentor students and professionals, from entry-level to experienced. Whether you are interested in recruiting students from the Schack Institute of Real Estate or from other programs and schools within the University, our services and resources will support your search.

Post an Employment Opportunity. Employers may post full-time, part-time, and internship opportunities to Handshake, the Center’s free, private online employment listing site used by NYU undergraduate and graduate students, as well as alumni. Visit [https://www.sps.nyu.edu/homepage/careers/hire-nyu-talent.html](https://www.sps.nyu.edu/homepage/careers/hire-nyu-talent.html) to get started.

Connect and engage with students. Employers can provide students with an inside view of the culture of your organization through hosting an Information Session or serving on a panel. Companies can also offer virtual site visits which can include an alumni or employee panel with Q&A, case activities, a project or product demonstration, and position shadowing. Various virtual networking events and panel discussions are held throughout the year for you to make connections with potential candidates. Please email [sps.wasserman@nyu.edu](mailto:sps.wasserman@nyu.edu) for additional information on hosting a virtual company site visit or participating in career-focused programs.

Share industry insights. The Industry-in-Residence program is designed to offer students individual networking meetings with representatives from your organization. This series of 15-minute appointments provides students with industry insights, as well as an overview of your organization and available job opportunities. These meetings would be conducted virtually. Please email [sps.wasserman@nyu.edu](mailto:sps.wasserman@nyu.edu) to schedule an Industry-in-Residence day at NYU.

NYU SPS WASSERMAN CENTER OFFICE

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sps.wasserman@nyu.edu
[https://www.sps.nyu.edu/homepage/careers.html](https://www.sps.nyu.edu/homepage/careers.html)

SELECTED 2018-2020 EMPLOYER OUTCOMES

- Aaraon Valuation
- 5 Arch Funding Corp
- A&E Real Estate
- A&R Properties Group
- Aareal Capital Corporation
- Ackman Ziff Real Estate Group
- Adage Capital Management
- AdvisorConnect
- AECOM
- Alodium Group
- Altitude Realty Group
- Amsterdam Building Solutions
- Annaly Capital Management
- Antenna Group
- Aparthotels Adagio
- APS Contracting
- Arbor Realty Trust
- Arel Capital
- Argentic
- Ariel Property Advisors
- Arlo Hotels
- Ashcroft Capital
- Aulder Capital
- Avalon Real Estate
- Avant Capital Partners
- Bank of America Merrill Lynch
- Basis Investment Group
- Beam Living (a Blackstone Portfolio Company)
- Benenson Capital Partners
- Berkshire Executives
- Bestreich Realty Group
- BF Capital Partners
- BH3 Management
- Black Creek Group
- BNY Mellon
- Booth Capital
- Brookfield
- BRP Companies
- Butler Equities
- Buzy Assets
- Camber Real Estate Partners
- Cayuga Capital Management
- CBRE
- Cerberus Capital Management
- China Merchants Bank
- CIBC Capital Markets
- Cichowlas & Associates
- CIM Group
- Citizens Bank
- Clearline Capital
- Clinton Housing Development Company
- Colliers International
- Conrad Investment Management
- Consigli Construction
- Cosentini Associates
- Crowdfunz Holdings
- Cushman & Wakefield
- CW Capital
- Dalzell Capital
- Deloitte
- DHA Capital
- DMG Investments
- Douglas Elliman Real Estate
- Duff & Phelps
- Duke Properties
- Eastern Consolidated
- EcoRise Development
- Educational Housing Services
- EIA Electronic Interface Associates
- Networked Technologies
- Elizabeth Properties
- Emerald Equities
- Empire State Realty Trust
- EquityMultiple

Continued on next page
• Ernst & Young
• European American Properties
• EwingCole
• Extell Development Company
• Eyzenberg & Company
• FIA Capital Partners
• First Republic Bank
• FirstService Residential
• Fortuna Realty Group
• Fosun Hive Property Holdings
• Gaia Real Estate
• Gamma Real Estate
• Gardiner & Theobald
• Gaw Capital
• Gemdale USA Corporation
• GFI Development Company
• Goldman Sachs
• GP Properties and Management
• Graham Commercial Properties
• Greystone & Co.
• GSA Capital
• Hampshire Properties
• Hart Realty Advisers
• Hedge Fund Management Firm
• HEI Hotels & Resorts
• Hemper Company
• Hersha Hospitality Management
• HG Capital
• Homestake Capital
• HR Property Group
• HSB Realty
• HT Capital Group
• Hudson’s Bay Company
• Hunt Capital Partners
• Industrial Realty Group
• InsightX Capital
• International Blockchain Real Estate Association
• Invest Capital Group
• Item Six Capital
• Jenel Management Corp
• JLL
• JNR Real Estate Holdings
• JNY Capital
• Jonathan Rose Companies
• JP Morgan
• Kalian Companies
• KB Asset Management
• Keller Williams Real Estate
• KUB Capital
• Ladder Capital Finance
• Landsea Homes
• LeaseObserver
• Legion Investment Group
• Lemor Development Group
• Lerner Properties
• Linx Industries
• Lionstone Investments
• LM2 Research
• LMC, A Lennar Company
• LRC Properties
• LuxStone Partners
• Mack-Cali
• Madison International Realty
• Manhasset Home and Design
• Marcus and Millichap
• Marvel Architects
• MAS Development Corp.
• Maxwell-Kates
• Mega Home Group
• Menowitz Management
• Meridian Capital Group
• Meringoff Properties
• MetLife - Real Estate Investments
• Milrose Consultants
• Mind & Body Garden Psychology
• Mission Capital Advisors
• Morgan Stanley
• Nanyang Realty Corp.
• New Empire Real Estate Development
• New Line Structures
• New York City Economic Development Corporation
• Newmark Grubb Knight Frank
• NMR & Associates
• North Point Capital Group
• Odessa Realty Investments
• Onyx Equities
• OTJ Architects
• OTTE Partners
• PGIM Real Estate
• Pine Tree Group
• Portafolio Inmobiliario, S.A.
• Premier Equities
• Primary Research Solution
• Prince Hotels
• Princeton Holdings
• Principal Builders Solutions
• Prospect Developer
• PwC
• RAL Companies & Affiliates
• Ramer & Saperstein Real Estate Investments
• Realogy Holdings Corp.
• Realty Three
• Reed Smith
• Related Companies
• Relevant Group
• Reliable Properties
• Renaissance Properties
• Reoriented Group Limited
• Resto Corporation
• REVPAR International
• RFR Holding
• Rich Mark Developer Group
• Roc Capital
• Rosen Partners
• RoseTerra Management
• RoundSquare Builders
• S&P Global
• Saber Real Estate Advisors
• Sagamore Capital
• Savitt Partners
• Schulz Building Consultants
• Sentinel Real Estate
• SG Capital Partners
• Shell Soho
• Shelter Rock Capital Advisors
• Sheraton Hotels
• Silvan Group
• Silver Creek Property Group
• Silverstein Properties
• Simone Development
• Simpson Thacher & Bartlett
• SL Green Realty Corp.
• Smart Realty Brokerage
• Soho Properties
• Street-Works Development
• Suzuki Capital
• Taconic Investment Partners
• The 601W Companies
• The Besen Group
• The Blackstone Group
• The Durst Organization
• The Miles Group Portfolio
• Third Bridge Group Limited
• Thor Equities
• Time Equities
• TLOA Servicing
• Toll Brothers
• Toorak Capital
• Townhouse Partners
• TriFecta Holdings
• Turner Construction Company
• U. S. Construction
• Urban Edge Properties
• Urban Property Developers
• Ursa Development Group
• Value Partners Group
• Vanbarton Group
• Veritas Investments
• Virtual Capital Investment
• Warren Lewis Sotheby’s International Realty
• Waterfall Asset Management
• Waypoint Residential
• WB Property Group
• WeWork
• WinnCompanies
• Witnick Real Estate Partners
• Zaveri Constructions Pvt.
• Zhou Realty Services
ABOUT THE NYU SCHOOL OF PROFESSIONAL STUDIES SCHACK INSTITUTE OF REAL ESTATE

The NYU School of Professional Studies (NYU SPS) Schack Institute of Real Estate was founded in 1967 at the initiative of prominent members of the New York City real estate community, who encouraged NYU to establish an academic center that would provide a world-class education for industry professionals. More than 50 years later, the Schack Institute is at the forefront of real estate education and is recognized globally as one of the world’s leading centers of real estate research and pedagogy. Across the Institute’s graduate degree programs—notably the MS in Real Estate, the MS in Construction Management, and the MS in Real Estate Development—as well as a rapidly expanding undergraduate degree program, enrollment has grown to more than 1,000 full- and part-time students from across the United States and nearly 50 other countries. In addition to its flagship degree programs, thousands of working professionals enroll in the Schack Institute’s executive education, diploma, and career advancement programs each year.

An anchor of real estate academia’s engagement with industry, the Institute is home to the REIT Center, the Center for the Sustainable Built Environment, and the newly established Urban Lab. In addition, the Institute hosts national industry events, including annual conferences on real estate capital markets and the REIT sector. Under the direction of the Schack Institute’s faculty, ongoing applied research at the Institute spans an exceptional range of issues in real estate development and investment, urban economics, and market structure and regulation. sps.nyu.edu/schack

THE NYU SCHOOL OF PROFESSIONAL STUDIES – CELEBRATING MORE THAN 85 YEARS OF EXCELLENCE IN APPLIED PROFESSIONAL EDUCATION

For over 85 years, the NYU School of Professional Studies (NYU SPS) has been a deeply respected institution of higher education that is grounded in applied learning. From its early years, training returning World War II veterans to fulfill the nation’s urgent need for skilled technical workers, it has evolved into a professional education powerhouse that offers 20 graduate degrees, 13 bachelor’s degrees for traditional and post-traditional students, four associate’s degrees, and a plethora of non-degree courses and credentials.

NYU SPS is a thought leader, and serves as an incubator for new ideas in industries that are constantly changing, including real estate, real estate development, and construction management; hospitality, tourism, travel, and event management; global affairs and global security, conflict, and cybercrime; global sport and sports business; publishing; marketing; public relations; project management; executive coaching and organizational consulting, human resource management and development, and human capital analytics and technology; management and systems; translation; and professional writing. It is focused on building skills that open doors to opportunities in emerging fields and global markets. NYU SPS faculty members are leading experts in their areas of discipline, with a hands-on approach that encourages students to push beyond their limits and to break new ground.

Home to some of the largest and most prestigious industry conferences in the world, including the Schack Institute of Real Estate’s Capital Markets Conference, REIT Symposium, and National Symposium of Women in Real Estate; and the Jonathan M. Tisch Center of Hospitality’s International Hospitality Industry Investment Conference, the School’s invaluable connections to industry leaders is a truly distinguishing factor in the education that it provides. Through career development services and resources provided by the NYU Wasserman Center for Career Development at NYU SPS, guest lecturers, site visits, participation in numerous conferences and events, and Global Field Intensives, students benefit from an NYU education that will set them apart. In addition, they have the opportunity to learn from and network with more than 30,000 NYU SPS alumni who live, work, and contribute to innovation in industry around the world. For more information about the NYU School of Professional Studies, visit sps.nyu.edu.
THANK YOU FOR ATTENDING THE
25TH ANNUAL REIT SYMPOSIUM
REIT LEADERSHIP FOR A POST-PANDEMIC WORLD

PLEASE SAVE THE DATE FOR THE
26TH ANNUAL REIT SYMPOSIUM
WEDNESDAY, APRIL 6 AND THURSDAY, APRIL 7, 2022

SAVE THE DATE

1st Emerging Women Leaders in Real Estate Forum
April 22, 2021 • Remote and Online for 2021
Register at bit.ly/EWL2021

Please join us on the afternoon of Thursday, April 22, 2021 for the first annual Emerging Women Leaders in Real Estate Forum. Organized by and for early-career women professionals and hosted by the Schack Institute, the inaugural program offers an engaging lineup of panels, career guidance, introductions to industry associations, and career interest-based networking. Registration for the Forum is free and open to all.

3rd Annual Pride (LGBTQ+) Roundtable
May 4, 2021 • Remote and Online for 2021
Registration Link Available in Mid-April

1st Schack-CREFC Summer Research Conference
July 13, 2021 • Remote and Online for 2021
Registration Through Commercial Real Estate Finance Council

4th National Women in Real Estate (WIRE) Symposium
Early October 2021 • In Person
Date and Location to Be Announced

54th Annual Conference on Capital Markets in Real Estate
November 16, 2021 • The Pierre Hotel • New York City

In-person events for the Fall 2021 semester are subject to university and public health guidelines and may be offered online or in a hybrid format if conditions require.

In addition to our globally recognized industry conferences, the NYU SPS Schack Institute of Real Estate hosts more than 100 events throughout the academic year for the Schack community and for industry. To receive updates on our public programs, please join our mailing list at bit.ly/SchackList or contact us at Schack.conference@nyu.edu. For more information on sponsoring Schack programs and events, please contact Michael Foote, Esq., Director of Development, at Michael.Foote@nyu.edu.

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