



**NYU**

SCHOOL OF  
PROFESSIONAL STUDIES

Schack Institute of Real Estate

**BISNOW**

# INAUGURAL NATIONAL CONFERENCE ON REAL ESTATE DEVELOPMENT

Maximizing A New Era: From Innovation to Capital

## CONFERENCE HOSTS



**MARC NORMAN**

Larry & Klara Silverstein Chair and  
Associate Dean, NYU SPS Schack Institute  
of Real Estate



**GREGG MAYER**

CEO, Bisnow

## CONFERENCE CHAIR



**SIMON ZIFF '91**

President, Ackman-Ziff Real Estate Group

## CONFERENCE CO-CHAIRS:



**FARAH S. AHMED**

Shareholder and Deputy Chair, NY Real  
Estate Practice, Greenberg Traurig



**MARTIN NUSSBAUM**

Co-Founder, Principal, Slate Property  
Group



**MITCH RUTTER**

CEO, Essex Capital



**COLLEEN WENKE '07**

President and Chief Operating Officer,  
Taconic Partners

**Wednesday, June 18, 2025 • NYU KIMMEL CENTER**



# INAUGURAL NATIONAL CONFERENCE ON REAL ESTATE DEVELOPMENT

Maximizing A New Era: From Innovation to Capital

Wednesday, June 18, 2025 • NYU KIMMEL CENTER

Dear Friends of the Schack Institute of Real Estate,

Welcome to the Inaugural National Conference on Real Estate Development, presented by the NYU SPS Schack Institute of Real Estate in partnership with Bisnow.

This first-of-its-kind conference brings together the nation's top developers, capital providers, and thought leaders to explore the evolving business of real estate development. From capital markets and firm structure to emerging asset classes and national market trends, today's agenda reflects the most pressing topics shaping our industry.

The idea for this event grew from conversations with alumni and industry partners who saw a need for a national platform focused on development. We're proud to bring this vision to life under the leadership of Conference Chair Simon Ziff, and Co-Chairs Colleen Wenke, Martin Nussbaum, Mitch Rutter, and Farah Ahmed.

We're especially excited to feature a rare multi-generational conversation with Miki and Danielle Naftali, and a keynote discussion with David Martin, CEO of Terra Group—offering personal insights on leadership, innovation, and the future of development.

On behalf of the students, faculty, and administration of the NYU SPS Schack Institute of Real Estate, thank you for being part of this landmark event. We hope the day inspires fresh ideas, meaningful connections, and new opportunities.

Sincerely,

MARC NORMAN

Larry & Klara Silverstein Chair in Real Estate Development & Investment Associate Dean, NYU SPS Schack Institute of Real Estate

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## CONFERENCE AGENDA

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**9:00 AM – 9:30 AM**

BREAKFAST AND REGISTRATION

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**9:30 AM – 9:45 AM**

WELCOME ADDRESS



**MARC NORMAN**, Larry & Klara Silverstein Chair  
and Associate Dean, NYU SPS Schack Institute of  
Real Estate

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**9:45 AM – 10:35 AM**

DEVELOPMENTAL DEBT



**FARAH S. AHMED [Moderator]**, Shareholder and  
Deputy Chair, NY Real Estate Practice, Greenberg  
Traurig



**ADI CHUGH**, Founder & CEO, TYKO Capital



**AARON CASDEN**, Managing Director,  
JP Morgan



**SIMON SEGUSS**, Senior Managing Director,  
Centennial Property Finance

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**10:40 AM – 11:30 AM**

DEVELOPMENTAL ALTERNATIVE CAPITAL



**FRED COOPER [Moderator]**, Senior Vice  
President, Strategic Partnerships, Toll Brothers



**TIM DOHERTY**, Chief Investment Officer, Safehold



**PETER CIGANIK**, Partner and Head of Capital  
Markets, GTIS Partners



**RACHEL KING**, Managing Director,  
The Carlyle Group

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**11:30 AM – 11:45 AM**

NETWORKING BREAK

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**11:45 AM – 12:35 AM**

STRATEGY AND OPERATIONS OF A REAL ESTATE DEVELOPMENT COMPANY ENVIRONMENT

**COLLEEN WENKE '07 [Moderator]**, President and Chief Operating Officer, Taconic Partners**DAVID KRAMER**, President, Hudson Companies**TOBY BOZZUTO '01**, President and Chief Executive Officer, Bozzuto**ELI WEISS '05**, Principal, Joy Construction Corp

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**12:35 PM – 1:25 PM**

NETWORKING LUNCH

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**1:30 PM – 2:00 PM**

FIRESIDE CHAT: FAMILY, VISION, AND LEGACY | A RARE MULTI-GENERATIONAL CONVERSATION WITH NAFTALI GROUP

**SIMON ZIFF '91 [Moderator]**, President, Ackman-Ziff Real Estate Group**MIKI NAFTALI**, Chairman and CEO, Naftali Group**DANIELLE NAFTALI '20**, Executive Vice President of Marketing, Sales & Design, Naftali Group

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**2:05 PM – 2:55 PM**

NATIONAL DEVELOPMENTAL TRENDS-MARKETS

**PATRICE DERRINGTON [Moderator]**, Lecturer and Senior Fellow in Real Estate, Harvard University Graduate School of Design**JORDAN BARGAS**, Executive Vice President of Development, Related Ross**CODY ARMBRISTER**, Senior Managing Director, Crow Holdings Development**ERIC PORETSKY**, Senior Managing Director – Head of US Real Estate, Cain International



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**3:00 PM – 3:50 PM**

NATIONAL DEVELOPMENTAL TRENDS-ASSET TYPES

**MARK F. BONNER [Moderator]**,  
Editor-in-Chief and Vice President of Content,  
Bisnow**DAYSSI OLARTE DE KANAVOS '93**, Co-Founder,  
President, and COO, Flag Luxury Group**DANIEL BERMAN**, Executive Director, Metro Loft  
Developers**DAVID TODD**, Managing Director, Brookfield |  
CEO, Maymont Homes**BRIAN KATZ**, Co-Founder & President, American  
Real Estate Partners

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**4:00 PM – 4:30 PM**

KEYNOTE CONVERSATION: A ONE-ON-ONE VIEW FROM THE TOP

**MARTIN NUSSBAUM [Moderator]**, Co-Founder,  
Principal, Slate Property Group**DAVID MARTIN**, CEO, Terra Group

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**4:30 PM – 4:40 PM**

CLOSING REMARKS

**MARC NORMAN**, Larry & Klara Silverstein Chair and Associate Dean, NYU SPS Schack Institute of Real Estate

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**4:50 PM – 5:50 PM**

NETWORKING RECEPTION

**THANK YOU FOR ATTENDING THE INAUGURAL NATIONAL  
CONFERENCE ON REAL ESTATE DEVELOPMENT**

**SEE YOU IN 2025-2026**

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**SELECTED INDUSTRY EVENTS**

**8TH NATIONAL SYMPOSIUM OF WOMEN IN REAL ESTATE**

**[sps.nyu.edu/wire](https://sps.nyu.edu/wire)**

Wednesday, October 15, 2025  
New York Marriott Marquis  
1535 Broadway  
New York, NY

**58TH ANNUAL CONFERENCE ON CAPITAL MARKETS IN REAL ESTATE**

**[sps.nyu.edu/capital](https://sps.nyu.edu/capital)**

Wednesday, December 3, 2025  
The Pierre  
2 East 61st Street, New York, NY

**30TH ANNUAL REIT SYMPOSIUM**

**[sps.nyu.edu/reit](https://sps.nyu.edu/reit)**

Spring 2026  
The Pierre  
2 East 61st Street, New York, NY

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**Conference Hashtag: NYURED25**