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February 2022

Dear Mentors, Investors, and Entrepreneurship Students,

month we will be sharing exciting articles relating to the world of

Hospitality Innovation Hub Incubator. We are eager to share this exciting information and look forward to connecting with you all soon.

Welcome to the first edition of our monthly HI Hub Incubator newsletter! Each

entrepreneurship as well as information on upcoming events hosted by the



Join the Tisch Center Hospitality Innovation Hub Incubator for a conversation with three NFT/ Crypto-art artists to discuss the necessity of the blockchain ecosystem and metaverse in the future of the hospitality industry.

use the Web3 applications: It's the future.

Register Here Speakers Micol Ap is CEO & founder of VerticalCrypto Art,

leading web3 native curatorial media studio dedicated to NFT fine art, digital art, new media and metaverse culture. VerticalCrypto Art is focused on elevating the discourse around metaverse culture through curated content, exhibitions, auctions and special projects and

Pierre Gervois is a crypto-artist, conceptual artist and

crypto-poet, using elements of language embedded in

the web3 artist economy.



Fanny Lakoubay is a French-born, New-York-based digital art advisor and curator with 14 years of experience in art, technology and finance. Since 2018, she has been advising NFT projects, artists and collectors. She also writes about NFTs in French and American publications, speaks about the intersection of art and tech at conferences around the world, and teaches at Sotheby's Institute of Art in New York City. Nobu Iguchi is a Co-Founder and Managing Partner at Agya Ventures, a real estate tech focused VC based in NYC. Prior to Aqva Ventures, Nobu worked at

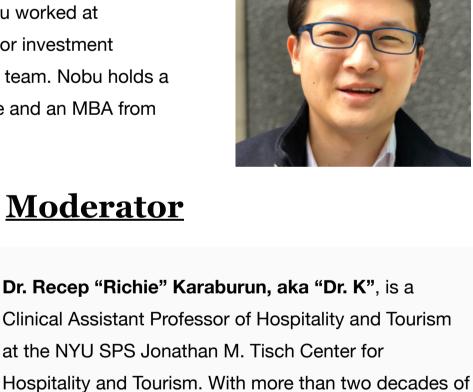
experience in the travel industry, Karaburun is

recognized as an industry expert in helping travel

companies start and develop a growth strategy and

on a mission to bridge the fine art, contemporary art &

Bridgewater Associates, as a senior investment professional on the micro equities team. Nobu holds a BS in Chemistry from Yale College and an MBA from Harvard Business School. **Moderator**



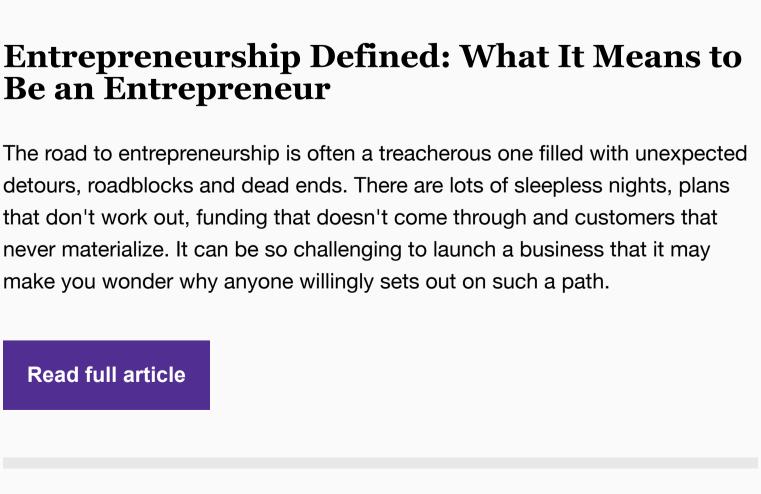
Source: Business News Daily

Be an Entrepreneur

Read full article

Source: WIRED

business.



Everyone Wants to Be an Entrepreneur

been wanting to do it for years," she says. "The pandemic made me think, you

know what? If there's a time to do it, it's now."

Digital travel startups are vulnerable

Read full article

Source: Phocuswright

Mature startups run out of time/money.

82%

57%

10 findings

stages should pay attention to.

30% 15% 6% 1% 2% Acquired and Closed Operating Acquired and Operating ■ Emerging Startups (2016-1H21) ■ Mature Startups (2010-15) **Phocuswright** Rase: 3.080 startuns Source: Phocuswright's The State of Travel Startups 2021

Understand the startup landscape with these

Phocuswright's latest analysis of the State of Travel Startups 2021 reveals

industry. The story of funding, acquisitions, favored verticals and founding

geographies portray an evolving industry that companies of all segments and

unique trends, problems and solutions that new entrants face in today's

Travel Startups Operational Status by Cohort, 2010-1H21

Phocuswright?

Source: Entrepreneur

Productivity

become more productive.

Read full article

Source: Bloomberg

Read full article

Source: Medium

Read full article

Read full article

Source: Entrepreneur

Source: EY

For some entrepreneurs, who have now had a taste of working for themselves, going back to work for someone else has lost its appeal. Rose Galer, who left her job at the EPA last year to start Refill Exchange, a zero-waste retailer, says that she's committed to working on her startup for as long as she can. "I've

Read full article

Jeni Britton Bauer, founder of Jeni's Splendid Ice Creams, spoke with us about lessons learned in her career as an entrepreneur and the values that drive her business. Read full article

To Do List

2.

4.

5.

Habits You Need to Develop for Greater

Productive people have one thing in common: a solid routine consisting of

successful people, these habits didn't take long to incorporate into their

routine. Research has shown that a habit takes approximately 21 days to

small habits that help them to keep a healthy mindset and lifestyle. For many

become normal behavior. So, here are some habits you can start practicing to

Ingenuity in Action: a scrappy ice cream

"I see business defined in the media with an emphasis on unicorns and

community. Anybody can plug a bunch of money into an idea and make it go

strapping a rocket to your back. But nobody's talking about building

to the moon for a minute. But to sustain it really takes a lot of trust."

entrepreneur on building trust

There Are Now 1,000 Unicorn Startups Worth \$1 Billion or More Almost a decade after the term "unicorn" was coined to describe a rare breed of private company, about two new companies are joining the herd daily.

Source: PhocusWire **Ten Trends Shaping Contactless Tech In Travel** For hotels, contactless guest experiences have shifted from nice-to-have to now being essential to remaining competitive. Hoteliers who aren't providing

digital guest experiences, such as contactless check-in, run the risk of

How to Start a Website-Flipping Side Hustle

We're all familiar with the concept of flipping homes in a competitive real-

the long-term rewards are endless.

digital real estate.

Read full article

Source: Entrepreneur

estate market. The process of flipping a home takes months, even years, but

Similarly, a website can be flipped for maximum rewards. A website that has

same concept, except you're investing in a different kind of real estate. It's

potential can be spruced up, grown exponentially and sold for a profit. It's the

disappointing guests at a time when loyalty is paramount.

Metaverse For Real Estate: A Memo

Termed as an \$8 Tn opportunity, the metaverse holds the promise of altering

veritable skepticism and questions around what is the metaverse, how does it

our relationship with the internet. Yet, in the midst of this buzz, there is

truly impact real estate, and how much of this is hype versus reality.

Loyalty

result of preparation, hard work, and

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The Complete Guide to Creating a Customer **Referral Program That Boosts Sales and** Customer referral marketing, one of the most potent tools under customer engagement, must be considered long-term plans. This method gives marketers the chance to consolidate customers and reinforce brand loyalty, increasing revenues. These 1:1 customer referral programs have been more successful compared to broadly advertised campaigns. Read full article Quote of the Month "There are no secrets to success. It is the

learning from failure." - Colin Powell, United States statesman, retired four-star general in the U.S. Army, and first African American U.S. Secretary of State We Want to

the future. Please let us know by filling out the survey below!

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We are continuously working to improve our newsletter and would appreciate your feedback on what you would like to see more of in