

**NYU**SCHOOL OF
PROFESSIONAL STUDIES

57TH ANNUAL CONFERENCE ON CAPITAL MARKETS IN REAL ESTATE

AHEAD OF THE CURVE:
REAL ESTATE CAPITAL MARKETS IN LIGHT OF IMPROVING
MACROECONOMIC SENTIMENT

THURSDAY, DECEMBER 5, 2024 • HILTON MIDTOWN • NEW YORK CITY

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**MARC NORMAN**

Larry & Klara Silverstein Chair in Real Estate
Development & Investment, and Associate
Dean, NYU SPS Schack Institute of Real Estate

**STEPHANIE D. WRIGHT**

Clinical Assistant Professor of Finance, NYU
SPS Schack Institute of Real Estate

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**TODD A. GOMEZ**

Market Executive - North Region, Community
Development Banking, Bank of America

**SCOTT RECHLER '90**

Chairman and CEO, RXR

**TOM RUGG**

Vice Chairman, Co-Head of U.S. Large Loans,
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THURSDAY, DECEMBER 5, 2024 • HILTON MIDTOWN • NEW YORK CITY

Dear Friends of the Schack Institute of Real Estate,

Welcome to the 57th Annual Conference on Capital Markets in Real Estate, held on December 5, 2024, at the New York Hilton Midtown. This year's theme, Ahead of the Curve: Real Estate Capital Markets in Light of Improving Macroeconomic Sentiment, will guide our discussions on new opportunities and emerging risks as we navigate today's evolving market.

Over the years, this conference has been a cornerstone for critical dialogue among industry leaders, investors, policymakers, and visionaries on the state of capital markets. Through market shifts, economic transformations, and global challenges, this gathering has proven to be an essential resource for the industry. Thanks to the leadership of Larry Silverstein, our conference founder, we continue to build on this legacy, advancing impactful conversations and fostering the ideas that shape our sector. With the support of our co-chairs and esteemed panelists, we've crafted a forward-looking agenda that captures today's most pressing topics and opportunities.

This year, we are thrilled to celebrate the 25th anniversary of the Golden Apple Panel, a longstanding tradition that has delivered invaluable insights on New York City's real estate outlook and its impact beyond. This milestone marks a quarter-century of honoring distinguished voices and discussing the economic forces that shape our region's future. This year's panel promises to be more thought-provoking than ever, gathering key perspectives that will offer attendees both clarity and inspiration.

We're equally excited to bring back the Next Generation of Leaders Panel, showcasing a dynamic lineup of ambitious, emergent stars guiding cutting edge companies. This panel will shine a light on the innovative thinking and fresh perspectives shaping the future of real estate.

On behalf of the students, faculty, and administration of the Institute and the NYU School of Professional Studies (NYU SPS), we warmly welcome you to this year's conference. We look forward to an engaging day filled with impactful discussions and connections.

Sincerely,

MARC NORMAN

Larry & Klara Silverstein Chair in Real Estate Development & Investment, and Associate Dean, NYU SPS Schack Institute of Real Estate

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Market Executive - North Region, Community Development Banking, Bank of America



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Chairman and CEO, RXR



TOM RUGG

Vice Chairman, Co-Head of U.S. Large Loans, CBRE Capital Markets

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CONFERENCE AGENDA

7:45 AM – 8:15 AM

BREAKFAST AND REGISTRATION

8:15 AM – 8:30 AM

OPENING REMARKS



MARC NORMAN [Moderator], Larry & Klara Silverstein Chair and Associate Dean, NYU SPS Schack Institute of Real Estate



JIMMY KUHN, President, Newmark

8:30 AM – 9:25 AM

GLOBAL FINANCE AND CAPITAL MARKETS



DINO PAPARELLI [Moderator], Global Head of Commercial Real Estate, Deutsche Bank Securities



TIMOTHY JOHNSON, Global Head of Blackstone Real Estate Debt Strategies, Blackstone



JEFFREY F. DIMODICA, CFA, President, Starwood Property Trust



MIRIAM WHEELER, Head of the Global Real Estate Financing Group, Goldman Sachs



JASON KOLLANDER, Partner and Head of Real Estate Credit, BDT & MSD Partners

9:30 AM – 10:00 AM

ONE ON ONE – THE INFRASTRUCTURE BOOM: WHY IT'S THE NEW INVESTMENT HOTSPOT



JIMMY KUHN [Moderator], President, Newmark



GREG BLANK, Senior Managing Director, Blackstone

10:05 AM – 10:55 AM

GLOBAL EQUITY INVESTMENT PANEL



MARCELLA FASULO [Moderator], Executive Vice Chairman, Newmark



CIA BUCKLEY MARAKOVITS, Chief Investment Officer and President, Dune



PEGGY DASILVA, Chief Executive Officer, PIMCO Prime Real Estate, LLC.



JOHN MCCARTHY, Head of US Unlisted Real Estate, Norges Bank Investment Management (NBIM)



JACKIE HAMILTON, Global Co-Head, Real Estate Principal Finance, Macquarie



MICHAEL NEUMAN, Managing Director, Real Estate, CDPQ

10:55 AM – 11:10 AM

COFFEE BREAK

11:10 AM – 12:00 PM

INNOVATIVE FINANCING FOR SUSTAINABLE WORKFORCE HOUSING: DRIVING SOLUTIONS FOR TOMORROW'S COMMUNITIES



TODD A. GOMEZ [Moderator], Market Executive - North Region, Community Development Banking, Bank of America



BRYAN KELLY, President of Development, Gotham Organization



PETE CANNAVA, Head Of Multifamily Capital, Wells Fargo



SADIE MCKEOWN, President, Community Preservation Corporation (CPC)



ERIC ENDERLIN, President, New York City Housing Development Corporation

12:05 PM – 1:05 PM

LUNCH

12:45 PM – 1:05 PM

LOOKING BACKWARD AND LOOKING FORWARD: A ONE ON ONE WITH LARRY SILVERSTEIN



MARC NORMAN [Moderator], Larry & Klara Silverstein Chair and Associate Dean, NYU SPS Schack Institute of Real Estate



LARRY A. SILVERSTEIN, Founder and Chairman, Silverstein Properties; author of "The Rising: the twenty-year battle to rebuild the World Trade Center," published 2024

1:10 PM – 2:10 PM

25TH ANNUAL GOLDEN APPLE PANEL



ROBERT S. BLUMENTHAL '80 [Moderator], Former Global Vice Chairman and Managing Director, Investment Banking Americas - Real Estate, Gaming, Lodging & Leisure, Deutsche Bank Securities



MARYANNE GILMARTIN, Founder and CEO, MAG Partners



JEFF BLAU, Chief Executive Officer, Related Companies



SCOTT RECHLER '90, Chairman & CEO, RXR



MARTY BURGER, Chief Executive Officer, Infinite Global Real Estate Partners



WILLIAM C. RUDIN, Co-Executive Chairman, Rudin

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2:15 PM – 2:45 PM**FIRESIDE KEYNOTE CHAT: SCOTT RECHLER ON LEADERSHIP AND NAVIGATING THE NEW NORMAL**

LISA PENDERGAST [Moderator], Executive Director, Commercial Real Estate Finance Council (CREFC)



SCOTT RECHLER '90, Board of Director, Federal Reserve Bank of New York

2:50 PM – 3:40 PM**NO LONGER NICHE: NAVIGATING CAPITAL MARKETS IN ALTERNATIVE SECTORS**

STEPHANIE D. WRIGHT [Moderator], Clinical Assistant Professor of Finance, NYU SPS Schack Institute of Real Estate



DYLAN DELAUNE, Chief Operating Officer, Storage Post



DAVID ADELMAN, CEO, Campus Apartments Partner, Harris Blitzer Sports & Entertainment



NEHA SANTIAGO, Head of Real Estate Private Credit, Cerberus Capital Management



ADRIANA DE ALCANTARA, Senior Managing Director – Fund Management, Hines



DAVID TODD, Managing Director, Brookfield Asset Management & CEO, Maymont Homes

3:50 PM – 4:40 PM**THE NEXT GENERATION OF LEADERS SHAPING REAL ESTATE**

TOM RUGG [Moderator], Vice Chairman, Co-Head of U.S. Large Loans, CBRE



HARRISON T. LEFRAK, ESQ., Vice Chairman, LeFrak



BEN BROWN, Managing Partner, Brookfield



JONATHAN “JJ” OFER, Chief Executive Officer, Global Holdings Management Group (US)



THOMAS LEE, Chief Investment Officer, Trammell Crow Company



SAMANTHA RUDIN EARLS, Co-Chief Executive Officer, Rudin

4:45 PM – 5:00 PM**CLOSING REMARKS**

5:00 PM – 6:00 PM**SCHACK CONFERENCE NETWORKING EVENT**

**THANK YOU FOR ATTENDING THE 57TH ANNUAL CONFERENCE ON
CAPITAL MARKETS IN REAL ESTATE**

SEE YOU IN 2025

SELECTED INDUSTRY EVENTS

8TH ANNUAL CONFERENCE ON SUSTAINABLE REAL ESTATE

Wednesday, March 5, 2025
NYU Kimmel Center
60 Washington Square South, New York, NY 1001

29TH ANNUAL REIT SYMPOSIUM

sps.nyu.edu/reit
Wednesday, April 9, 2025
The Pierre
2 East 61st Street, New York, NY

1ST ANNUAL CONFERENCE ON REAL ESTATE DEVELOPMENT

Wednesday, June 18, 2025
NYU Kimmel Center
60 Washington Square South, New York, NY 10012

8TH NATIONAL SYMPOSIUM OF WOMEN IN REAL ESTATE

sps.nyu.edu/wire
Wednesday, October 15, 2025
New York Marriott Marquis
1535 Broadway
New York, NY

58TH ANNUAL CONFERENCE ON CAPITAL MARKETS IN REAL ESTATE

sps.nyu.edu/capital
Wednesday, December 3, 2025
The Pierre
2 East 61st Street, New York, NY

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